



VINH HOAN CORP.

IR Newsletter 05/2015

www.vinhhoan.com.vn



IR Newsletter is approved and issued by Vinh Hoan Corporation (VHC), targeting to provide VHC's existing shareholders and interested investors with recent news on VHC's corporate developments and activities and VHC's share capital information.

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5M2015's export value went up 32.1%

	5M2015 (US\$m)	5M2014 (US\$m)	YoY Change (US\$m)	YoY Change (%)
Export value	103.1	78	25.1	32.1%

(Source: Company data)

5M2015's export value hit \$103.1m, up 32% yoy.

Its market share for the first trimester also increased to 17.4%
(VHC export: \$84m, total Vietnam pangasius export: \$483m)

2015 ANNUAL SHAREHOLDERS MEETING

(HCMC, May 08 2015)

At the AGM, the shareholders approved, among others, the business plan for FY15 with consolidated revenue and NPAT forecast of VND7,270bn and VND320bn respectively (FY14 revenue: VND6,292bn and NPAT excl. one-off income from divestment in the feed mill: VND288bn). Growth drivers for 2015 are based on production capacity expansion and market growth.

A cash dividend of 15% (i.e. VND 1,500 per share) was also approved.



VIETNAM INTERNATIONAL FOOD INDUSTRY EXHIBITION 2015

(SECC -HCM, May 13-16 2015)

The Vietnam Int'l Food Industry Exhibition 2015 (aka Vietnam Food expo) was jointly organized by Vietnam Trade Promotion Agency and Industrial Associations from May 13-16 at SECC. This first-time exhibition provided the bridge to companies in food industry, with opportunities to promote their products to potential customers as well as organized symposiums and business matching programs to enhance the trade activities.



FOOD INGREDIENTS EXHIBITION 2015

(SECC -HCM, May 21-23 2015)

The Food Ingredients Exhibition (aka Fi) connected leading industrial F&B producers. The expo also offered exhibitors and visitors with informative sessions and tremendous networking opportunities.

Vinh Hoan successfully hosted a seminar focusing on multifunctional ingredients for food, cosmetic and pharmaceutical application.



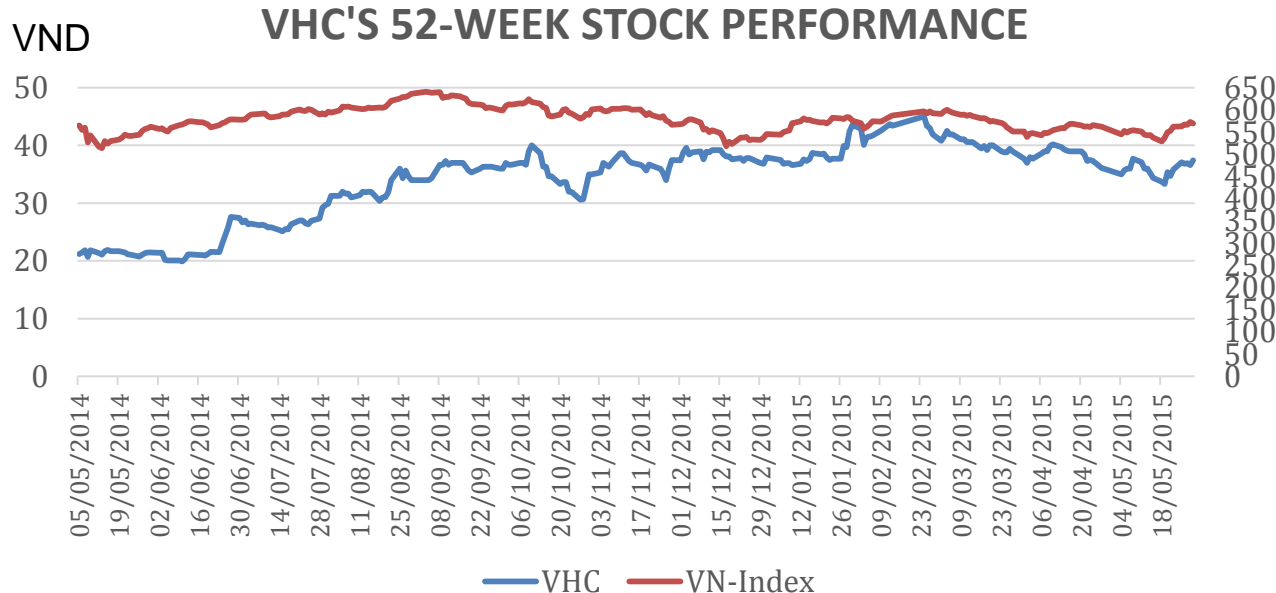
Stock information

Bloomberg	VHC VN
Share price (May 29 2015)	VND37,400
Historical price	
52-week high	VND 45,000
52-week low	VND 19,933
No. of outstanding shares	92.4m
Par value	VND 10,000
Market capitalization	VND3,455bn

Major shareholders

As of 29 May 2015

Ms. Truong Thi Le Khanh	49.32%
Red River Holding	15.13%
Foreign ownership	26%
Foreign limit	49%





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About us:

Vinh Hoan Corporation (VHC) was established in 1997 and has been listed on the HSX since 2007. Its main business comprises of the export of Pangasius Hypophthalmus (known as Pangasius, Panga, Basa, Swai, among other market names). VHC implements a vertically integrated business model which has enabled it to effectively control quality and optimize productivity throughout the entire supply chain. This has allowed the company to secure its position as a market leader since 2010 (as of April 2015, it accounts for 17% of Vietnam's total pangasius exports). Its subsidiaries are engaged in Collagen Extraction and Rice Milling, both of which support the core business of the parent company. VHC is uncompromisingly committed to its high standards of food safety, quality, and environmental stewardship.

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