



VINH HOAN CORP.

IR Newsletter Q3/2015

www.vinhhoan.com.vn



IR Newsletter is approved and issued by Vinh Hoan Corporation (VHC), targeting to provide VHC's existing shareholders and interested investors with recent news on VHC's corporate developments and activities and VHC's share capital information.

Visit us at vinhhoan.com.vn

**9M2015 export value increased by 18% yoy**

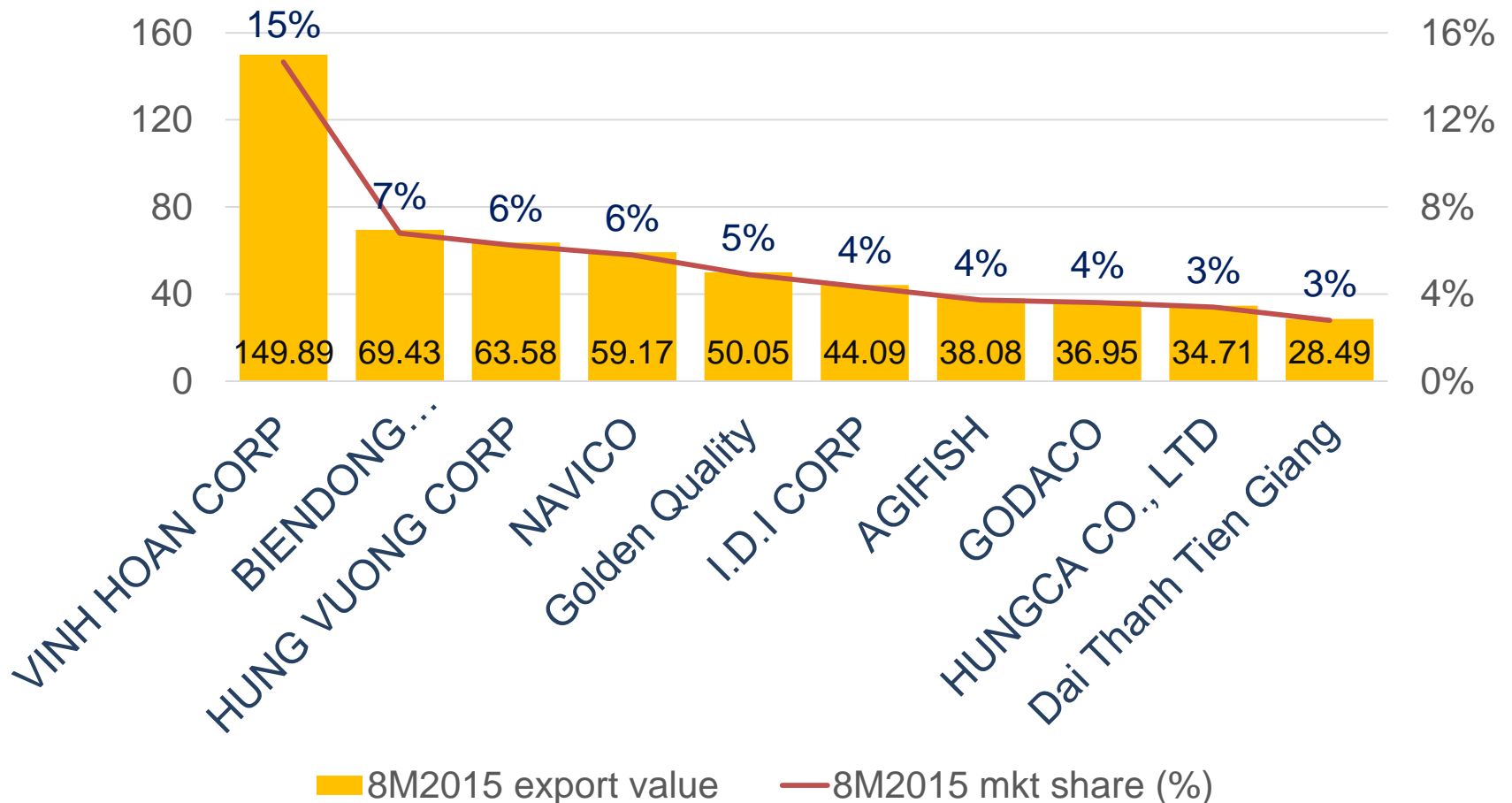
	9M2015 (US\$m)	Q32014 (US\$m)	YoY Change (US\$m)	YoY Change (%)
Export value	180.3	164.2	16.1	10%
Export value (ex. revenue from rice business)	179.6	152.3	27.3	18%

(Source: Vinh Hoan Corp's data)

With its 9-month export value reported at \$180.3m, up 10% yoy, Vinh Hoan has achieved 68% of 2015's revenue target as set out in its AGM. Its revenue excluding rice business increased by 18% yoy.



Top 10 Vietnamese pangasius exporters 8M2015





VINH HOAN CORP.

CORPORATE INFORMATION

VHC is the world's first pangasius company to obtain BAP 4 star status



On August 01 2015, Vinh Hoan achieved 4-star Aquaculture Practices (BAP) status, indicating all company four main facilities including: hatcheries, feed source, farm sites, and processing plants are all BAP certified.

Vinh Hoan is the first pangasius processing company in the world to receive this status. Before this, Vinh Hoan's Tan Hoa farm was also the first farm in Vietnam certified with Aquaculture Stewardship Council (ASC) farming standard. These achievements reflect the company's on-going commitment towards sustainability. This enables Vinh Hoan's products to enter more demanding markets and niche segments.



VHC granted customs priority status

On September 14, Director General Nguyen Ngoc Tuc of the General Department of Vietnam Customs signed Decision # 2669/QĐ-TCHQ which granted the customs priority status to Vinh Hoan.

The status will last 36 months from the effective date.

Currently there are 47 Vietnamese enterprises certified with customs priority. These beneficiaries enjoy exemption from document inspection and physical inspection, customs clearance with incomplete declarations, priority while following customs procedures, priority in case of specialized inspection and in tax procedures. This will help Vinh Hoan save a lot of costs and time in dealing with customs procedures.



VINH HOAN CORP.

CORPORATE INFORMATION

Vinh Hoan received the “Vietnam Gold Star” award

The “Vietnam Gold Star” award ceremony is an annual event organized by Vietnam Young Entrepreneurs Association to honor corporates meeting these criteria: application of science and technology in their operations, international integration, abroad investment, improving social responsibility and employees’ benefits, environment responsibility.

There are 2 pangasius processing companies received this award, including Vinh Hoan and Hung Ca.





VHC won “CSR Project of the Year” award from Young’s Seafood

Young’s Supplier Conference took place in mid September, bringing together over 50 suppliers from 6 continents. During this supply chain engagement event, many awards had been handed out to the top performing suppliers. Vinh Hoan was honored to receive “CSR Project of the Year” award, which recognized the company’s efforts towards improving local society and environment as a part of its responsible farming program.





Vietfish 2015

Saigon Exhibition and Convention Centre (SECC) – Aug 24-26 2015

Vietfish is one of the leading Asian annual seafood shows which connects over 200 exhibitors and 30,000 visitors worldwide. This year Vinh Hoan's booth Gold 5 was a craze with many activities to draw visitors' attention, e.g. the food trial prepared by Xu Restro Lounge, selfie station. The booth has attracted about 100 visitors.



K-Beauty Expo

Goyang, South Korea - Sep 17-20 2015

K-Beauty Expo is an international beauty industry event which gather all kinds of cosmetic products and services. The event provides a platform where beauty experts and professionals meet up with traders and manufacturers of cosmetic ingredients and beauty products. This year it attracts over 800 exhibitors and 300 visitors from around the world. Vinh Hoan occupied booth K11, attracted about 60 visitors mainly from Korea, Japan, Bulgaria.





VINH HOAN CORP.

EXHIBITIONS AND CONVENTIONS

HALAL Ingredients Asia

Kuala Lumpur, Malaysia September 21-23 2015

Halal Ingredients Asia 2015, organized by Halal Industry Development Corporation, represents the region's best gathering and market place for Halal certification agencies, regional and local manufacturers, ingredient suppliers and solution providers to further accelerate and enhance the development of the Halal industry. Vinh Hoan's booth W520, has attracted more than 50 interested visitors.



Visit us at vinhhoan.com.vn



VINH HOAN CORP.

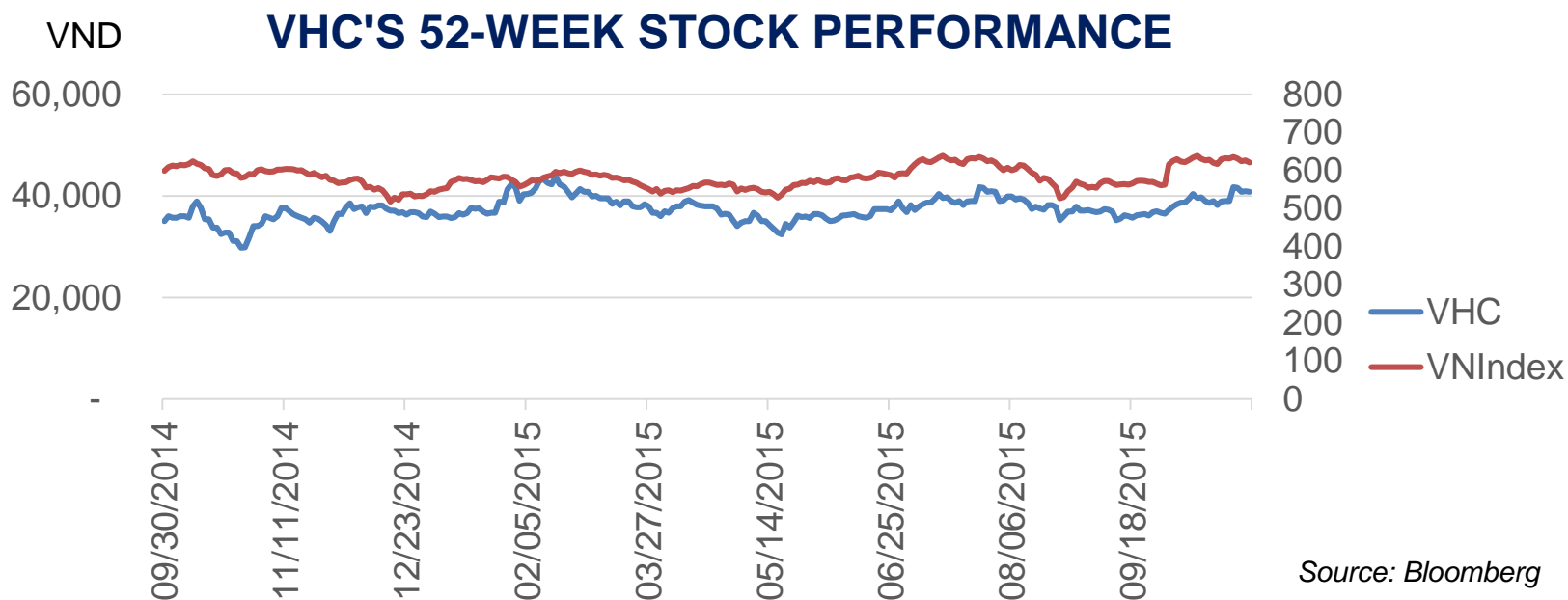
SHARE CAPITAL INFORMATION

Stock information

Bloomberg	VHC VN
Share price (Sep 30 2015)	VND 36,500
Historical price	
52-week high	VND 43,808
52-week low	VND 29,790
No. of outstanding shares	92.4m
Par value	VND 10,000
Market capitalization	VND 3,373bn

Major shareholders

	As of Sep 30 2015
Ms. Truong Thi Le Khanh	49.32%
Red River Holding	15.13%
Foreign ownership	26%





VINH HOAN CORP.

About us:

Vinh Hoan Corporation (VHC) was established in 1997 and has been listed on the HSX since 2007. Its main business comprises of the export of Pangasius Hypophthalmus (known as Pangasius, Panga, Basa, Swai, among other market names). VHC implements a vertically integrated business model which has enabled it to effectively control quality and optimize productivity throughout the entire supply chain. This has allowed the company to secure its position as a market leader since 2010 (as of August 2015, it accounts for 15% of Vietnam's total pangasius exports). VHC is uncompromisingly committed to its high standards of food safety, quality, and environmental stewardship.

Investor Relations Contact:

Tel: (84.8) 3836 4849

Fax: (84.8) 3836 5090

Email: tuyethoa@vinhhoan.vn (Ms. Hoa),
ly.nguyen@vinhhoan-usa.com (Ms. Ly)