



JUNE 2019 UPDATE

15 July 2019



CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

All statements contained in this report that are not statements of historical fact constitute “forward-looking statements”. Some of these statements can be identified by forward-looking terms, such as “anticipate”, “believe”, “can”, “could”, “estimate”, “anticipate”, “project”, “expect”, “intend”, “may”, “plan”, “aim”, “will” and “would” or similar words. However, these words are not the exclusive means of identifying forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements as to our business strategy, revenue and profitability (including, without limitation, any financial or operating projections or forecasts), planned projects and other matters discussed in this document regarding matters that are not historical fact. These forward-looking statements and any other projections contained in this report involve known and unknown risks, uncertainties and other factors that may cause our actual financial results, performance or achievements to be materially different from any future financial results, performance or achievements expressed or implied by such forward-looking statements or other projections.

Forward-looking statements are based on our beliefs and assumptions, which in turn are based on currently available information. Our outlook is predominantly based on our interpretation of what we consider to be the key economic factors affecting our business, the global economy and the sectors we operate in. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Actual results may differ materially from information contained in the forward-looking statements as a result of a number of factors, many of which are beyond our control. Accordingly, investors are cautioned not to place undue reliance on the forward-looking statements in this report. These statements speak only as of the date of this report or the respective dates indicated in this report, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

TABLE OF CONTENTS



1. Highlights	4
2. Market Summary	7
3. Export Performance	9



We have a traditional wooden house at all of our major locations for employees meetings and social events.

1. HIGHLIGHTS



HIGHLIGHTS

In the first 6 months of 2019, Pangasius export value to the EU market reached 138.5 million USD, up 18% over the same period last year, shows signs of recovery and continuous improvement. Particularly in May 2019, Pangasius export value to Germany market increased sharply 144.7% compared to the same period last year.

Source: VASEP

The EU - Vietnam Free Trade Agreement (EVFTA) and EU - Vietnam Investment Protection Agreement (EVIPA) were signed on June 30th in Hanoi. After the signing, these Agreements need approving by the respective legislatures as well as EU governments before officially taking effect.

EVENT HIGHLIGHTS



CPhI China 2019 – Shanghai, China

18 – 20 June 2019



Investors Meeting – HCM, Vietnam

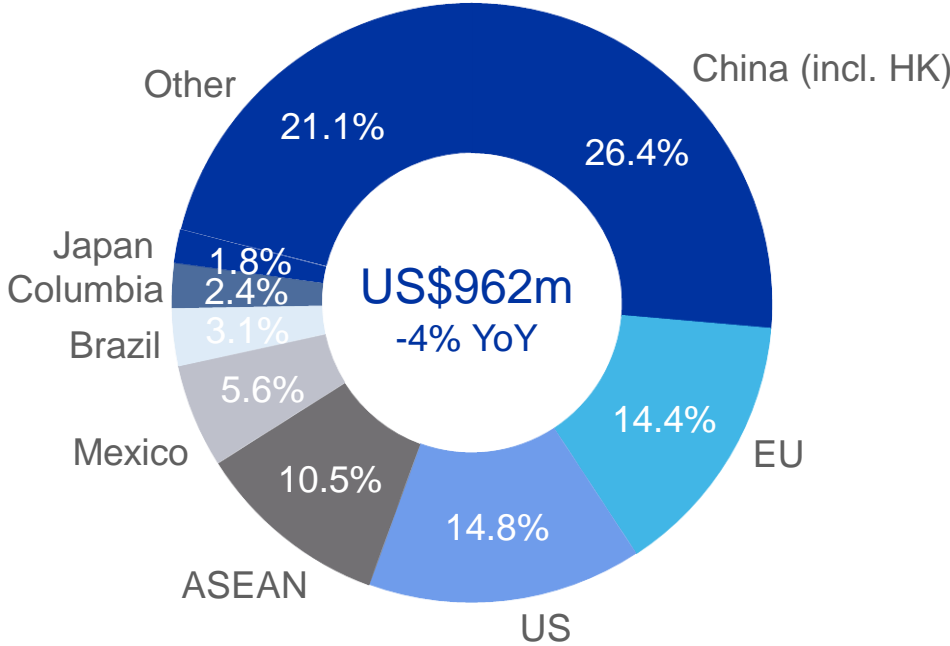
14 June 2019

- In June 2019, Vinh Hoan participated in CPhI Fair in Shanghai. Accordingly, CPhI Fair is a fair for pharmaceutical companies around the world to search for production materials.
- Vinh Hoan's gelatin successfully applied in soft gel / soft capsule production, so this is an opportunity to increase revenue of gelatin & collagen.

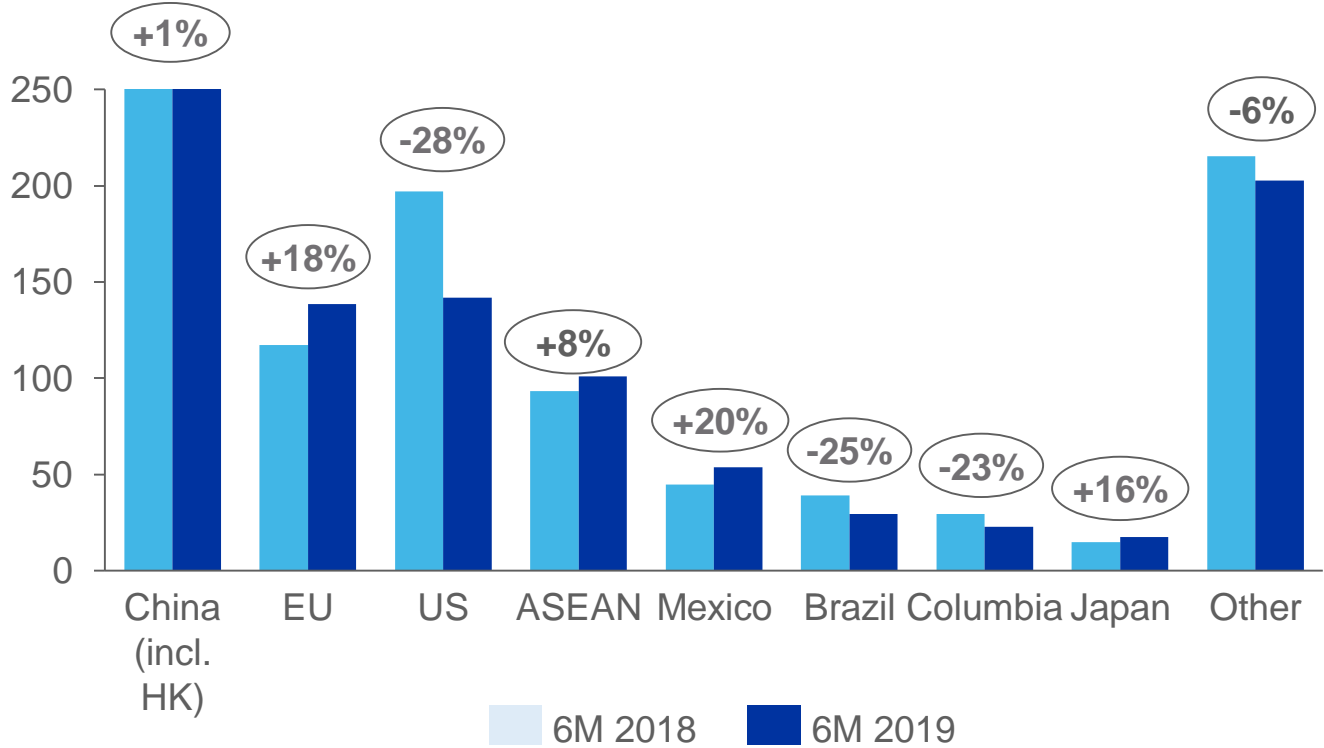
2. MARKET SUMMARY

PANGASIIUS EXPORT MARKET

Industry Export Value
6M 2019



Industry Export Value by Country/Region (US\$m)



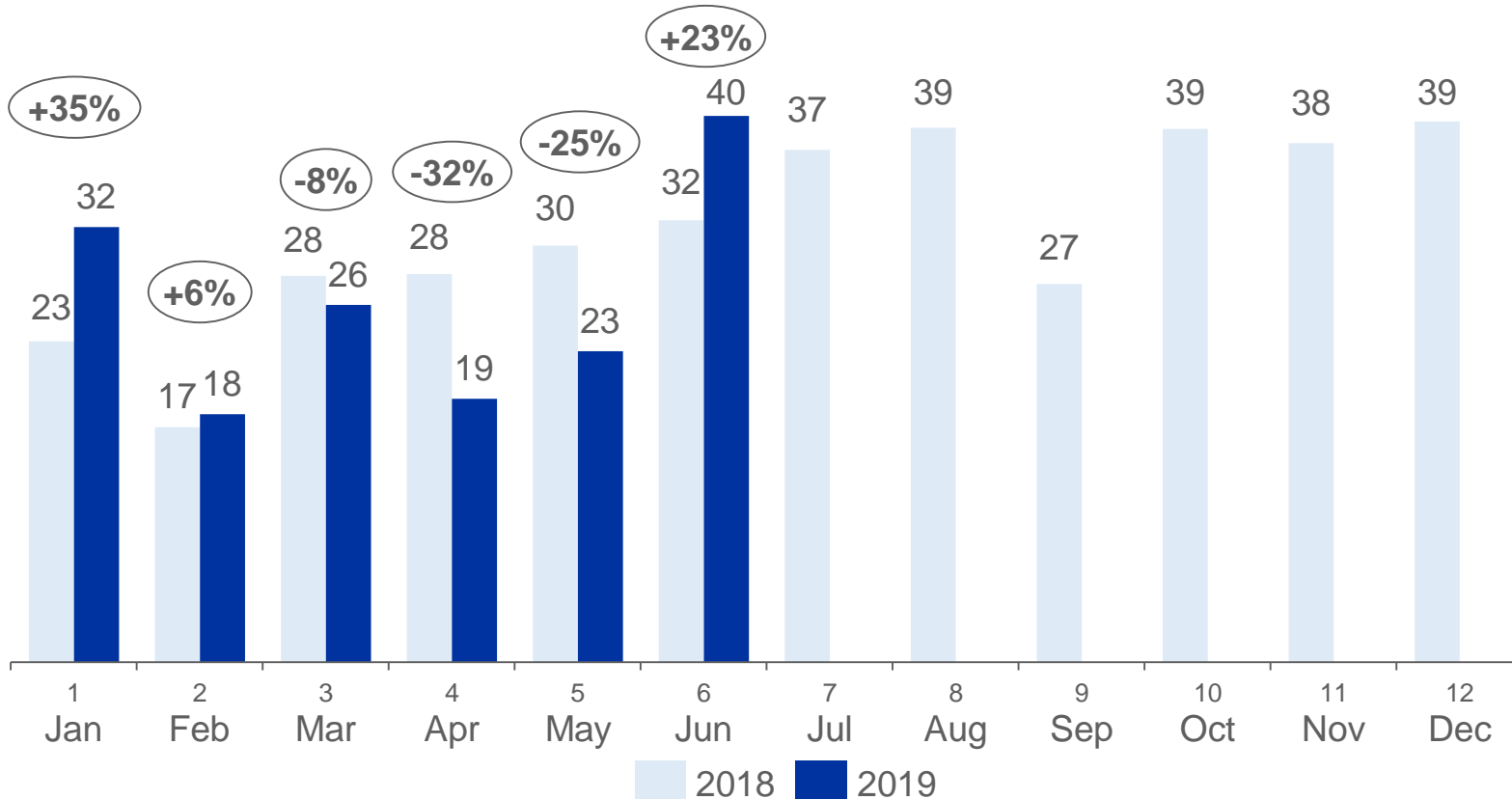
Source: VASEP ; Note: figures compiled by Company

3. EXPORT PERFORMANCE

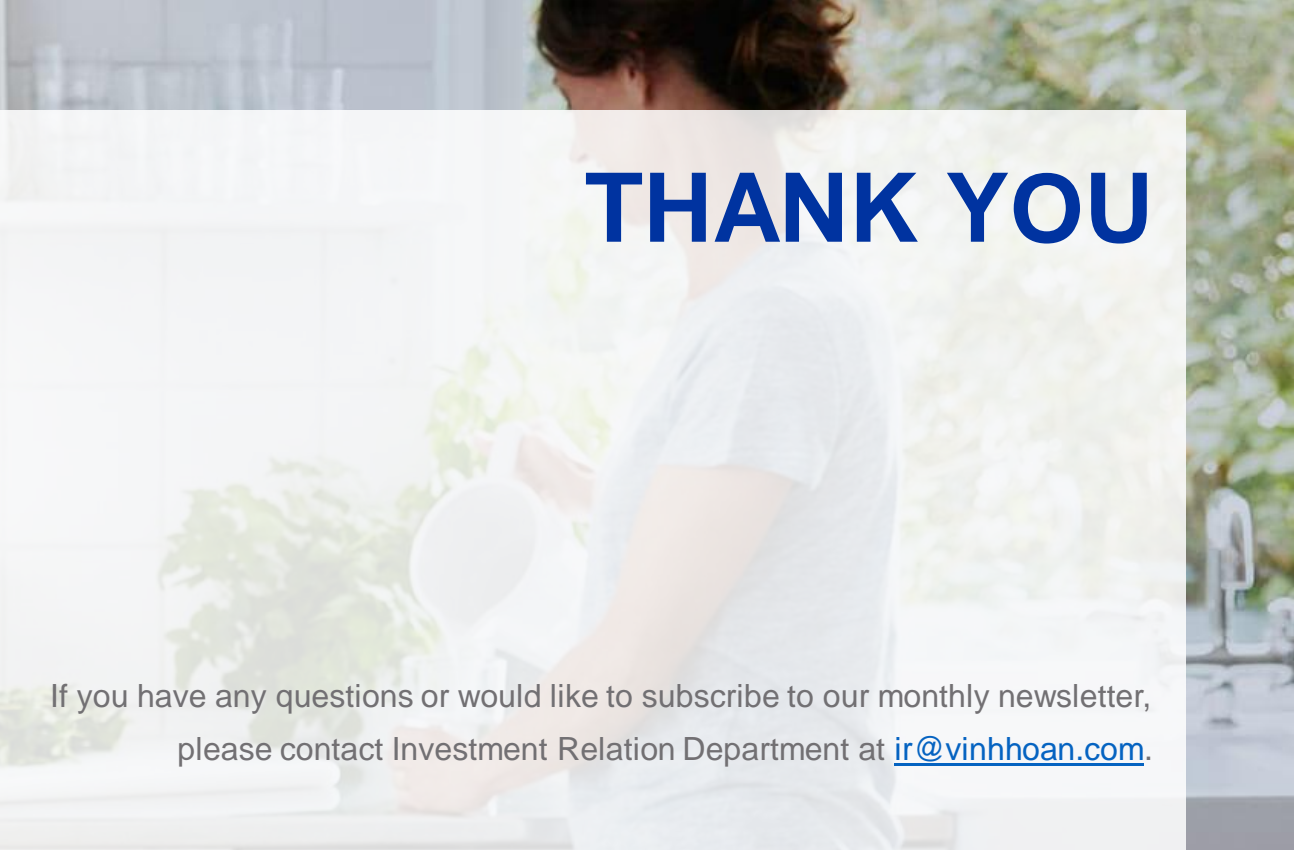


EXPORT PERFORMANCE

Preliminary Group Export Value
(US\$m)



- The demand of the U.S. pangasius market showed signs of recovery in 3rd Quarter, prepared for the main season and 4th Quarter;
- The demand of China pangasius market still grew steadily.



THANK YOU

If you have any questions or would like to subscribe to our monthly newsletter, please contact Investment Relation Department at ir@vinhhoan.com.

