



JULY 2019 UPDATE

26 Aug 2019



CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

All statements contained in this report that are not statements of historical fact constitute “forward-looking statements”. Some of these statements can be identified by forward-looking terms, such as “anticipate”, “believe”, “can”, “could”, “estimate”, “anticipate”, “project”, “expect”, “intend”, “may”, “plan”, “aim”, “will” and “would” or similar words. However, these words are not the exclusive means of identifying forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements as to our business strategy, revenue and profitability (including, without limitation, any financial or operating projections or forecasts), planned projects and other matters discussed in this document regarding matters that are not historical fact. These forward-looking statements and any other projections contained in this report involve known and unknown risks, uncertainties and other factors that may cause our actual financial results, performance or achievements to be materially different from any future financial results, performance or achievements expressed or implied by such forward-looking statements or other projections.

Forward-looking statements are based on our beliefs and assumptions, which in turn are based on currently available information. Our outlook is predominantly based on our interpretation of what we consider to be the key economic factors affecting our business, the global economy and the sectors we operate in. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Actual results may differ materially from information contained in the forward-looking statements as a result of a number of factors, many of which are beyond our control. Accordingly, investors are cautioned not to place undue reliance on the forward-looking statements in this report. These statements speak only as of the date of this report or the respective dates indicated in this report, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

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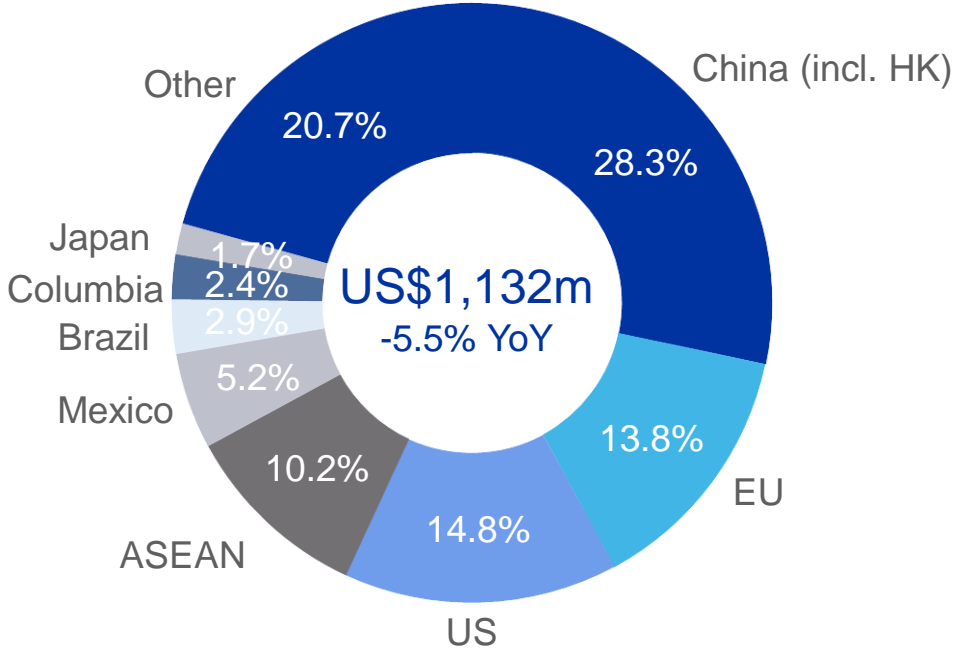


We have a traditional wooden house at all of our major locations for employees meetings and social events.

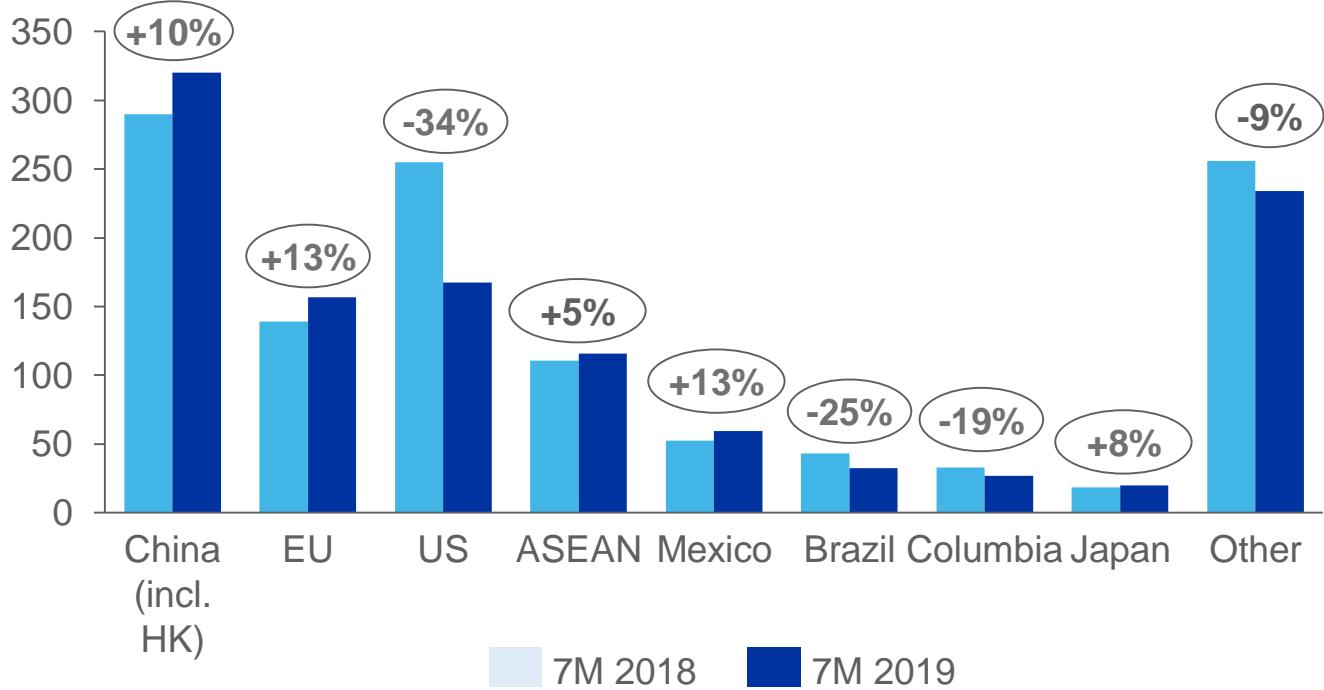
1. PANGASIUS MARKET SUMMARY

PANGASIUUS EXPORT MARKET

Industry Export Value
7M 2019

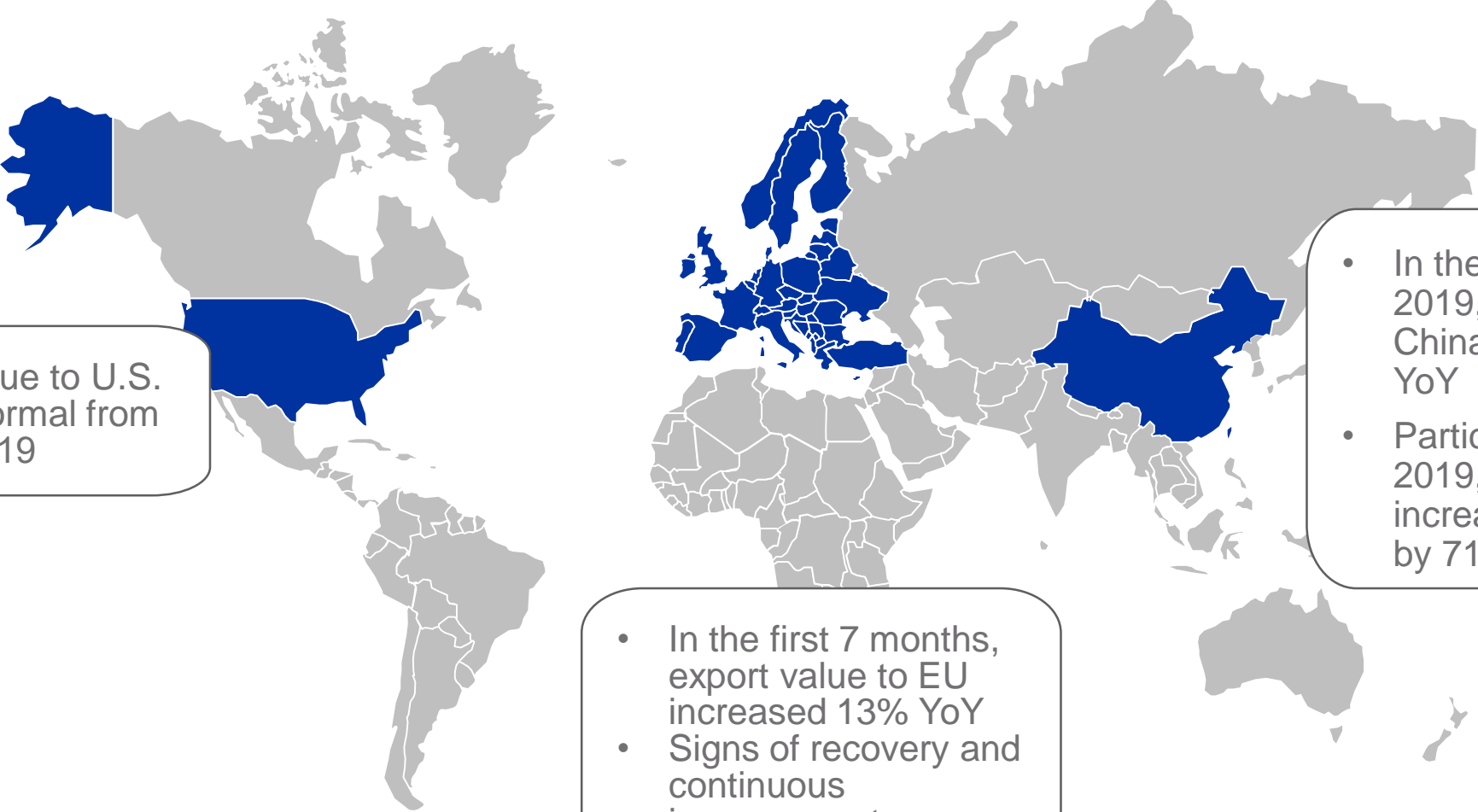


Industry Export Value by Country/Region (US\$m)



Source: VASEP ; Note: figures compiled by Company

PANGASIIUS EXPORT MARKET



- Export value to U.S. back to normal from Jun & Jul'19

- In the first 7 months, export value to EU increased 13% YoY
- Signs of recovery and continuous improvement

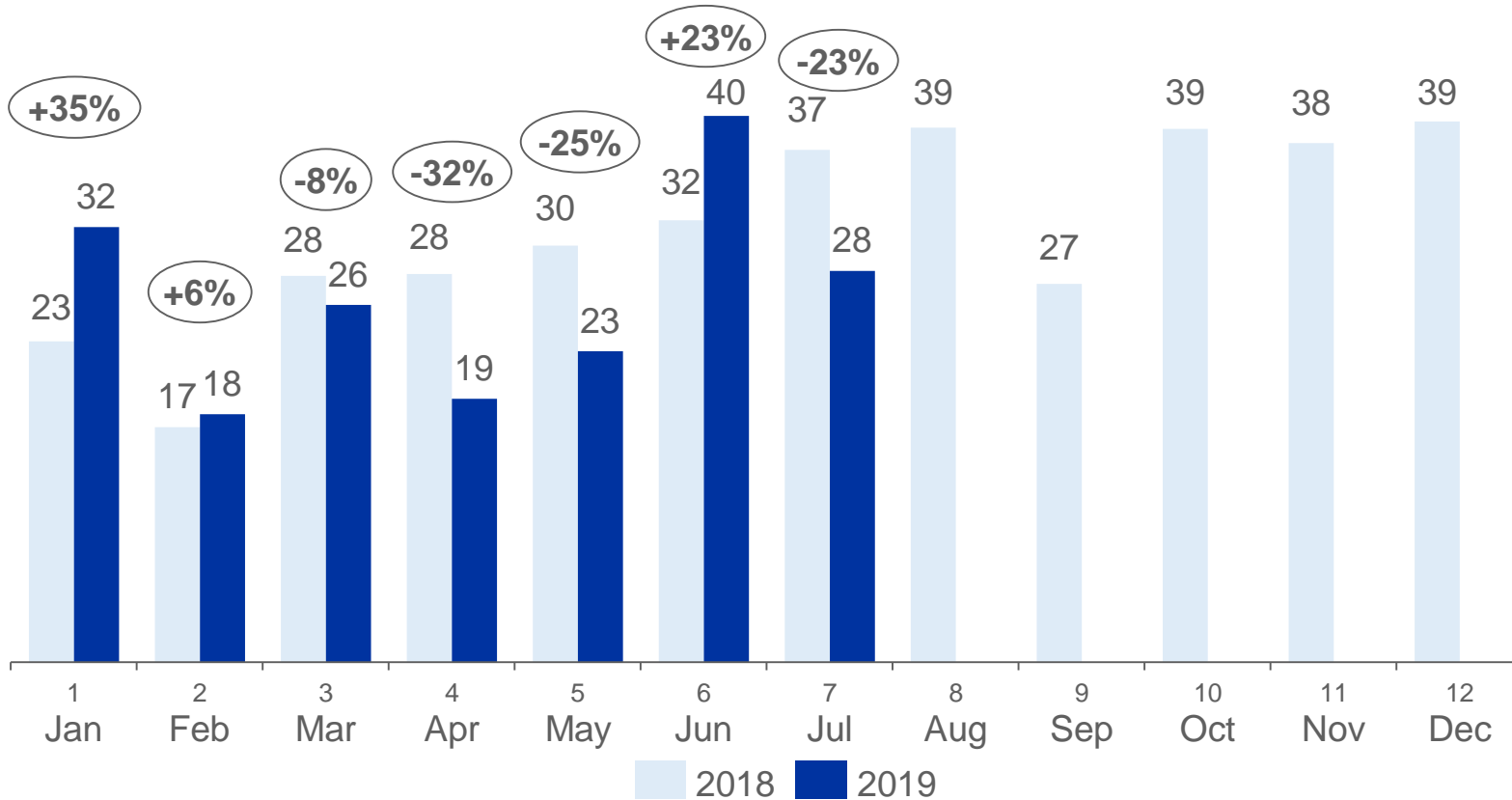
- In the first 7 months 2019, export value to China increased 10% YoY
- Particularly in July 2019, export value increased significantly by 71% YoY

2. EXPORT PERFORMANCE



EXPORT PERFORMANCE

Preliminary Group Export Value
(US\$m)



- Export value in Jul'19 decreased 23% YoY: last year demand for storing inventories increased because of shortage in RMs made export value increase; in this year, stable in RMs
- Further volume growth in Q4 2019 during holiday seasons

3. EVENT HIGHLIGHTS



EVENT HIGHLIGHTS



Forbes Business Forum 2019 – HCM, Vietnam

15 Aug 2019

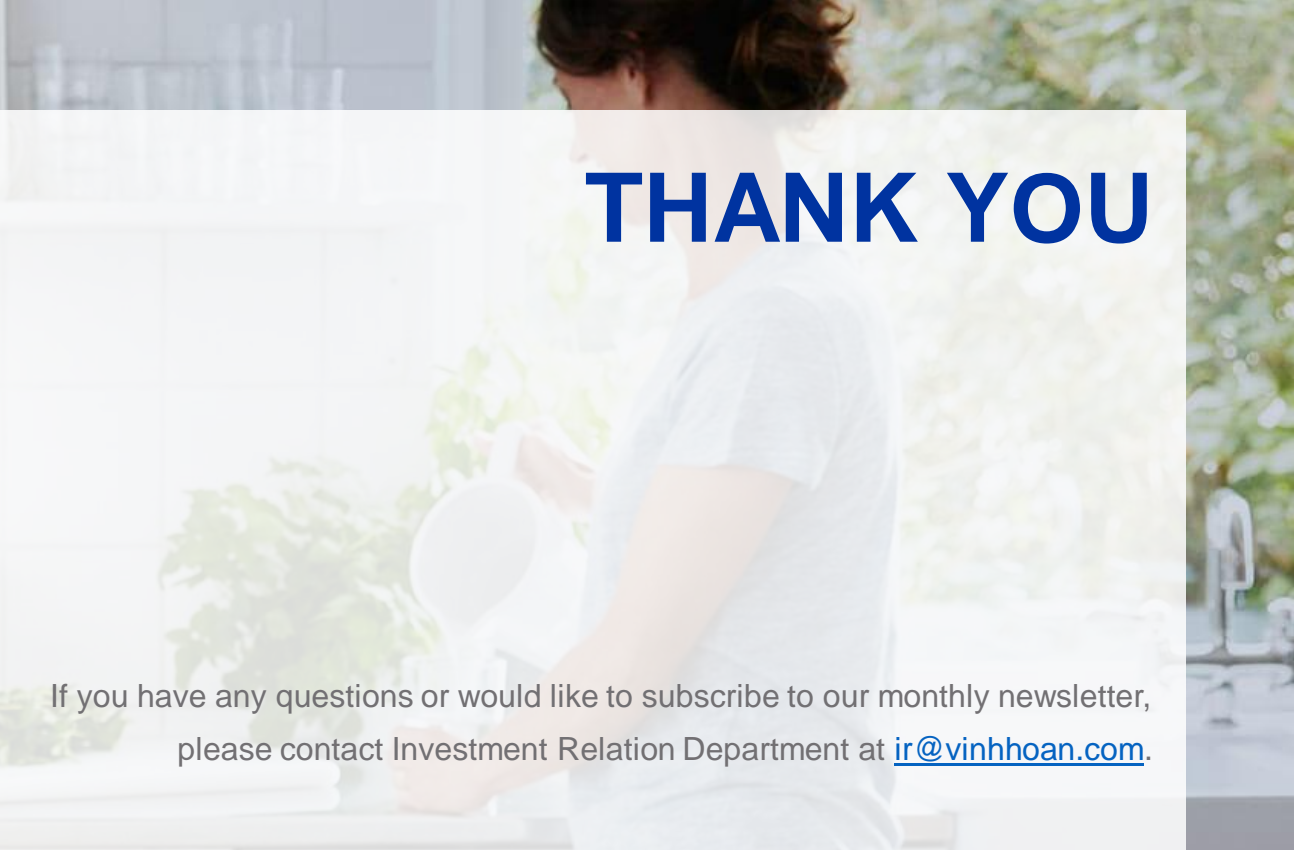
- Forbes Vietnam organized a business forum under the theme “Navigating The Digital Age”;
- Vinh Hoan was honored as one of the 50 best-listed companies in Vietnam in 2019. This year marked Vinh Hoan’s 6th consecutive year appearing in Forbes’ list since 2014.



Analyst Meeting – HCM, Vietnam

16 Aug 2019

- Analyst meeting with the topic “VHC Q2 2019 Results – Management Discussion and Analysis”



THANK YOU

If you have any questions or would like to subscribe to our monthly newsletter, please contact Investment Relation Department at ir@vinhhoan.com.

