



FEB 2021 UPDATE

16 Mar 2021



CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

All statements contained in this report that are not statements of historical fact constitute “forward-looking statements”. Some of these statements can be identified by forward-looking terms, such as “anticipate”, “believe”, “can”, “could”, “estimate”, “anticipate”, “project”, “expect”, “intend”, “may”, “plan”, “aim”, “will” and “would” or similar words. However, these words are not the exclusive means of identifying forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements as to our business strategy, revenue and profitability (including, without limitation, any financial or operating projections or forecasts), planned projects and other matters discussed in this document regarding matters that are not historical fact. These forward-looking statements and any other projections contained in this report involve known and unknown risks, uncertainties and other factors that may cause our actual financial results, performance or achievements to be materially different from any future financial results, performance or achievements expressed or implied by such forward-looking statements or other projections.

Forward-looking statements are based on our beliefs and assumptions, which in turn are based on currently available information. Our outlook is predominantly based on our interpretation of what we consider to be the key economic factors affecting our business, the global economy and the sectors we operate in. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Actual results may differ materially from information contained in the forward-looking statements as a result of a number of factors, many of which are beyond our control. Accordingly, investors are cautioned not to place undue reliance on the forward-looking statements in this report. These statements speak only as of the date of this report or the respective dates indicated in this report, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

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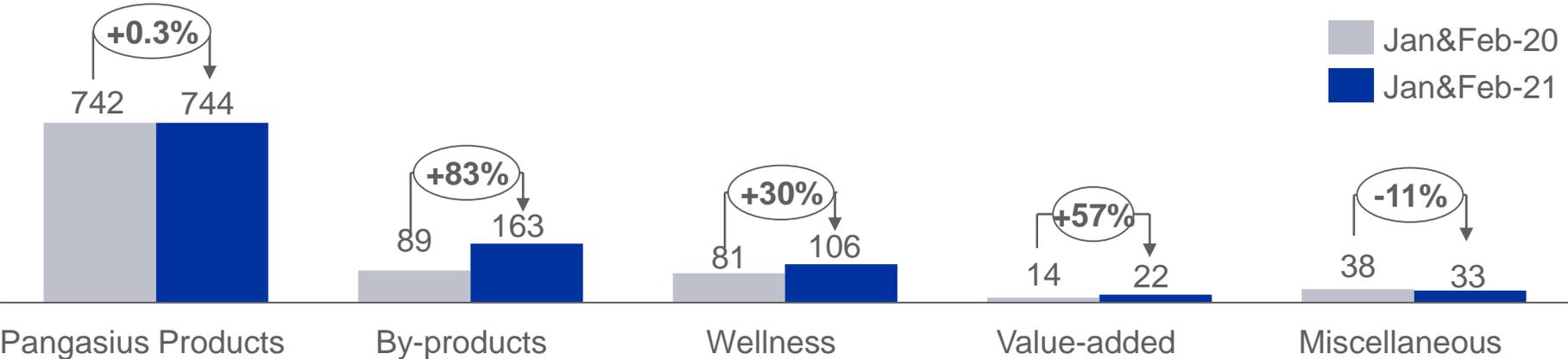
We have a traditional wooden house at all of our major locations for employees meetings and social events.

FINANCIALS AND OUTLOOK

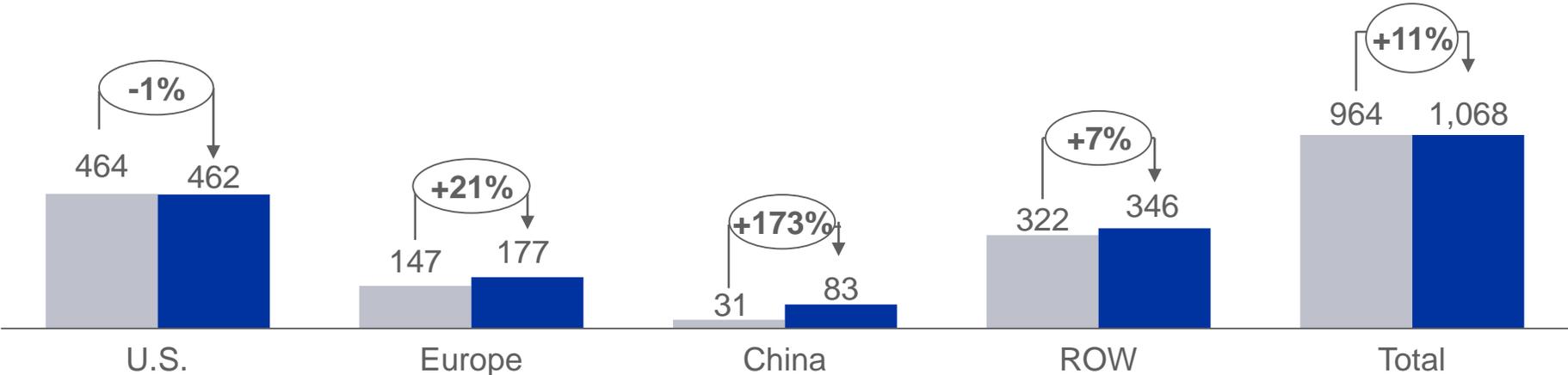


JAN & FEB 2021 REVENUE DASHBOARD - YOY

Revenue by Product Category



Revenue by Region



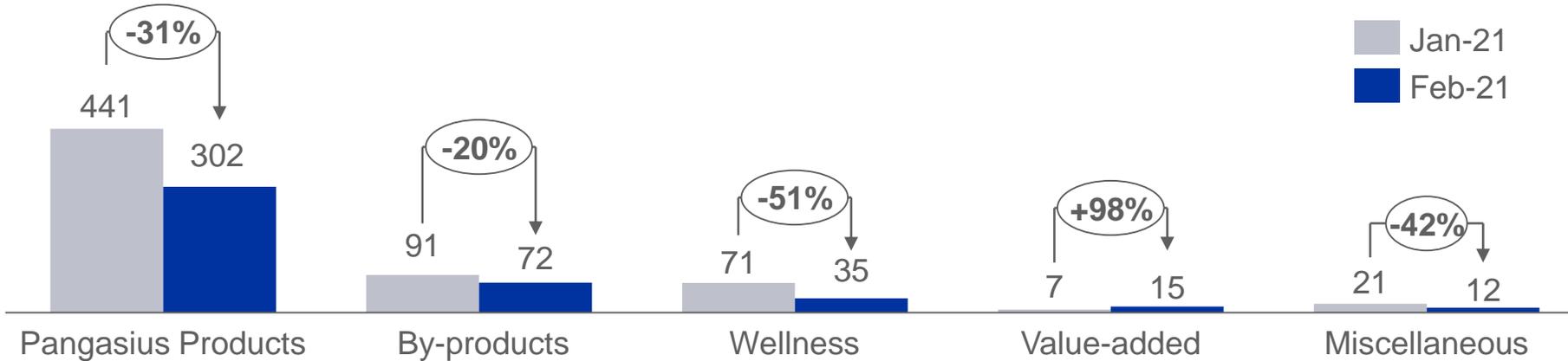
- Total revenue increased by 11% YoY primarily due to the growth in most product lines: Pangasius Products (+0.3% YoY), By-products (+83% YoY), Wellness (+30% YoY), and Value-added (+57% YoY), partly offset by a decrease in Miscellaneous (-11% YoY)
- Growth in almost markets: Europe (+21% YoY), China (+173%), and ROW (+7% YoY) was partly offset by a fall in the U.S (-1% YoY)



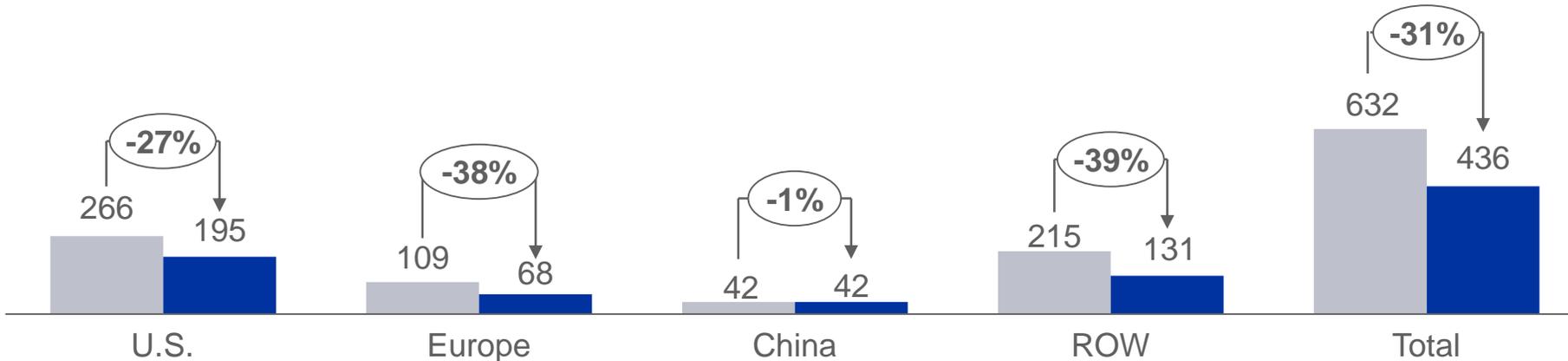
Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

FEB 2021 REVENUE DASHBOARD - MOM

Revenue by Product Category



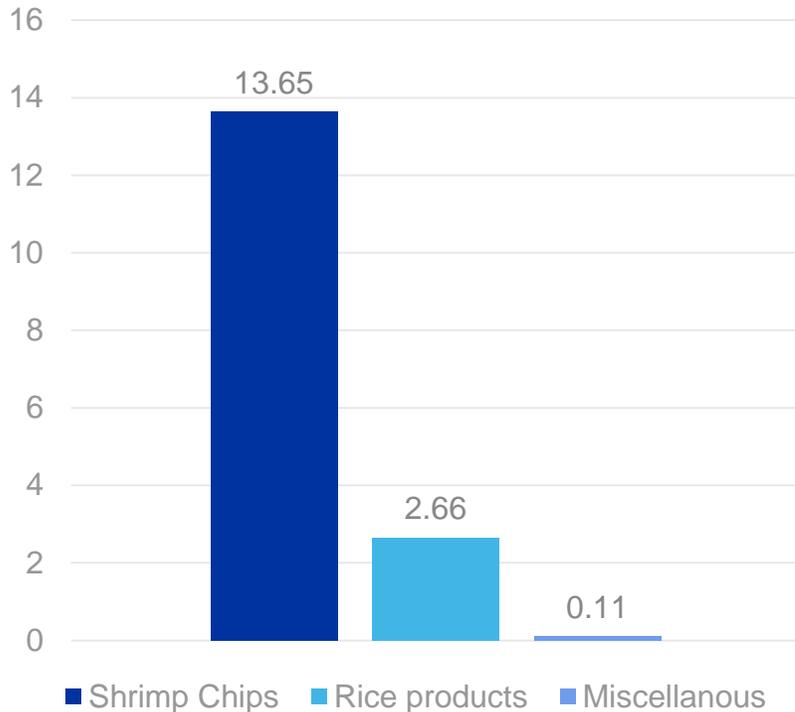
Revenue by Region



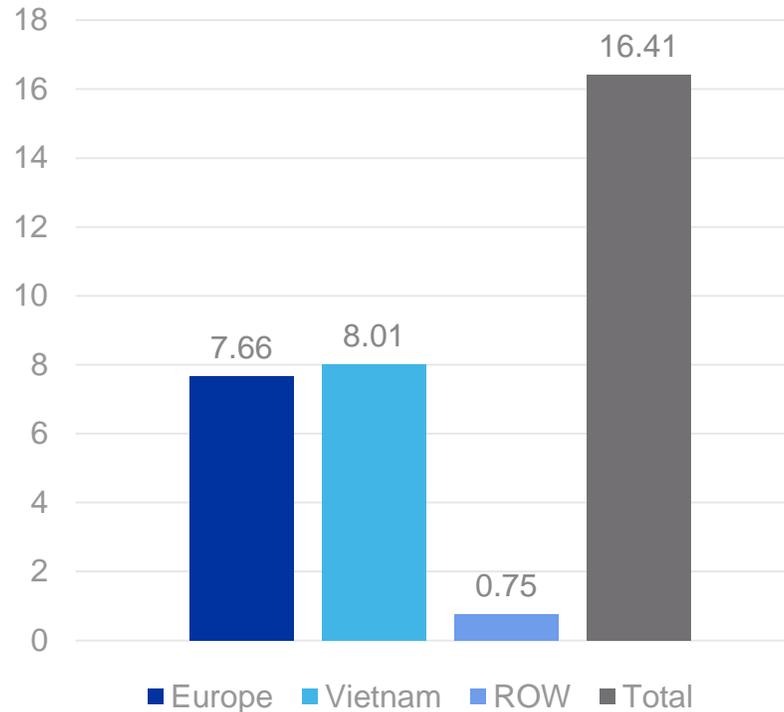
- Total revenue decreased by 31% MoM primary due to weakness in virtually all markets. Decrease in Pangasius products (-31% MoM), Wellness (-51% MoM), By-products (-20% MoM), and Miscellaneous (-42% MoM) was partly offset by an increase in Value-added (+98% MoM)
- Revenue from the U.S. (-27% MoM), Europe (-38% MoM) and the ROW (-39%) decreased due reduced operational capacities during Lunar New Year holidays

FEB 2021 REVENUE DASHBOARD – SA GIANG (SGC)

Revenue by Product Category



Revenue by Region



- In 2021, VHC has completed the transfer procedure SGC shares, with VHC holding rate: 51.29%.
- In Feb 2021:
 - + By product category, the revenue for Shrimp Chips 83%, and Rice products 16% in total revenue
 - + By export market, the revenue to Europe market 47%, Domestic 49%, and ROW 5% in total revenue



Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

EVENT HIGHLIGHTS



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VHC announced Annual General Meeting of Shareholders FY2021

Finalize the Annual General Meeting of Shareholders FY2021:

- Expected Date: 09AM – 12AM on 29 Apr 2021
- Expected Location: VHC's Hall – National Road 30, Ward 11, Cao Lanh City, Dong Thap Province, Vietnam

Cao Lanh, 12 Mar 2021

NEWS CLIPPING



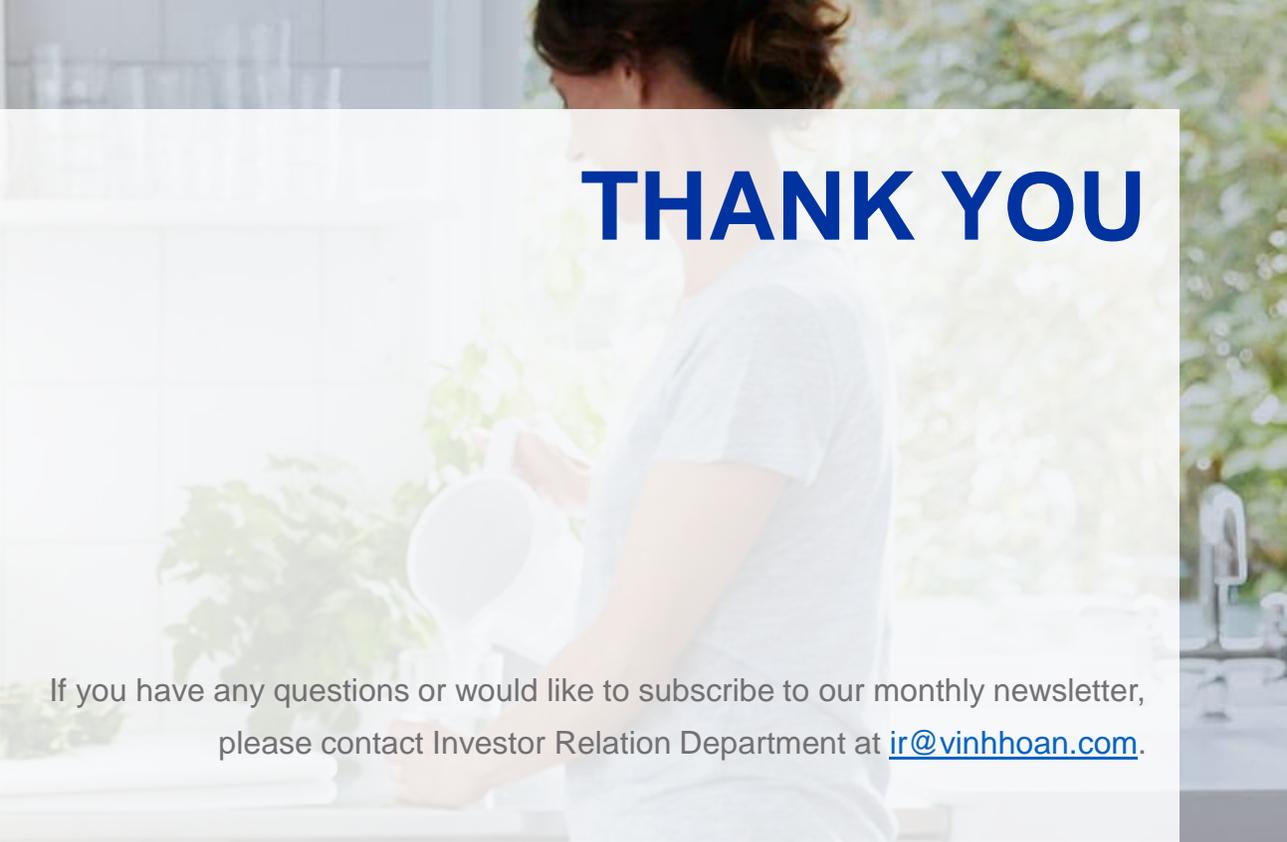
NEWS CLIPPING

Massive US stimulus plan allocates \$4 billion for purchasing agriculture products, including seafood

“The US Congress on Wednesday gave final approval to President Joe Biden’s \$1.9 trillion (€1.6 trillion) stimulus package, which included a provision that directs the US Department of Agriculture (USDA) to allocate \$4 billion (€3 billion) to commodity purchases, including seafood.

The funds will be used to purchase and distribute agricultural commodities that include seafood to "individuals in need, including through delivery to nonprofit organizations and through restaurants and other food related entities," according to legislation that was approved by the US House of Representatives Wednesday.”

IntraFish, 10 Mar 2021



THANK YOU

If you have any questions or would like to subscribe to our monthly newsletter, please contact Investor Relation Department at ir@vinhhoan.com.

