



JUN 2021 UPDATE

12 Jul 2021

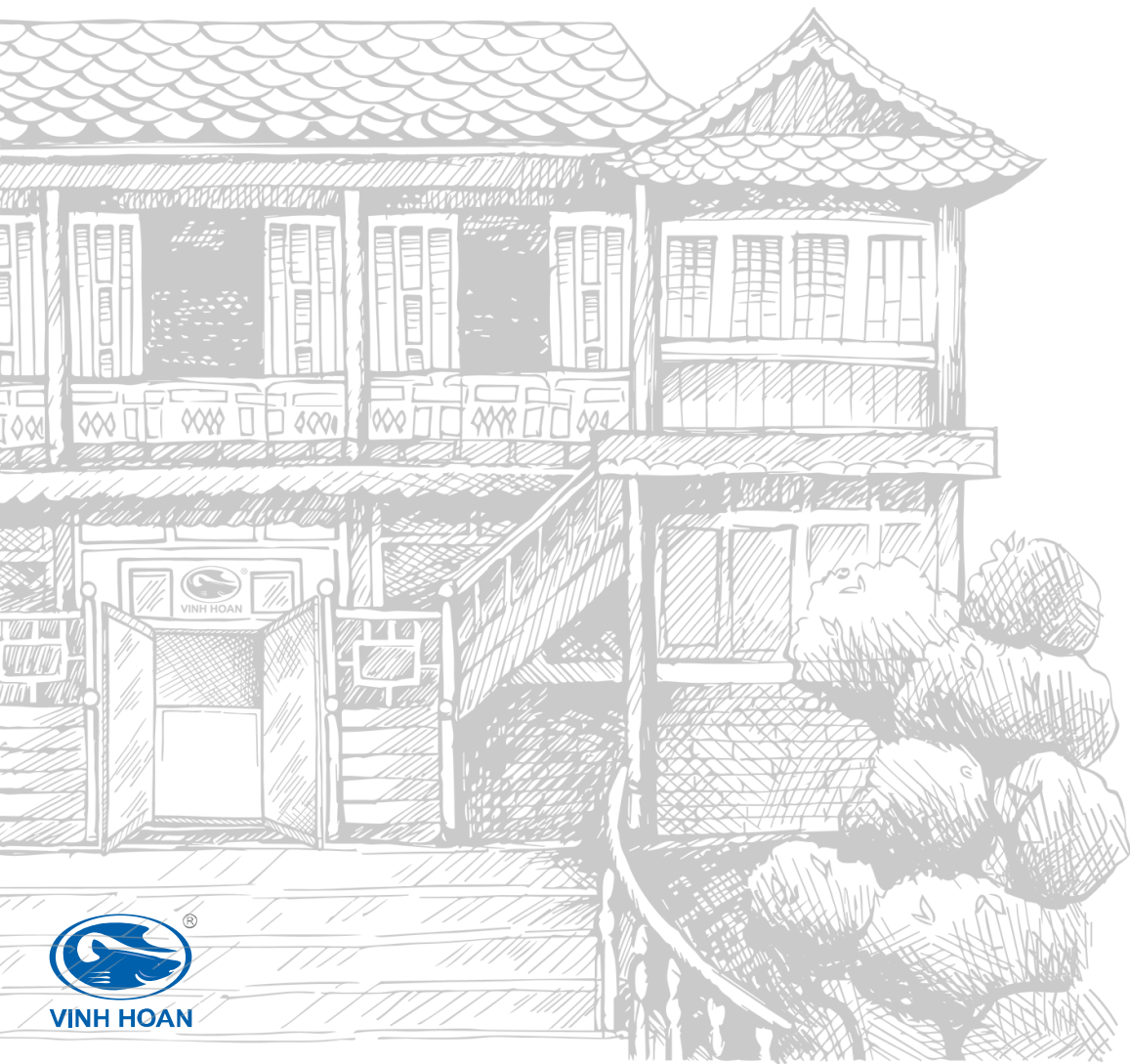


CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

All statements contained in this report that are not statements of historical fact constitute “forward-looking statements”. Some of these statements can be identified by forward-looking terms, such as “anticipate”, “believe”, “can”, “could”, “estimate”, “anticipate”, “project”, “expect”, “intend”, “may”, “plan”, “aim”, “will” and “would” or similar words. However, these words are not the exclusive means of identifying forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements as to our business strategy, revenue and profitability (including, without limitation, any financial or operating projections or forecasts), planned projects and other matters discussed in this document regarding matters that are not historical fact. These forward-looking statements and any other projections contained in this report involve known and unknown risks, uncertainties and other factors that may cause our actual financial results, performance or achievements to be materially different from any future financial results, performance or achievements expressed or implied by such forward-looking statements or other projections.

Forward-looking statements are based on our beliefs and assumptions, which in turn are based on currently available information. Our outlook is predominantly based on our interpretation of what we consider to be the key economic factors affecting our business, the global economy and the sectors we operate in. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Actual results may differ materially from information contained in the forward-looking statements as a result of a number of factors, many of which are beyond our control. Accordingly, investors are cautioned not to place undue reliance on the forward-looking statements in this report. These statements speak only as of the date of this report or the respective dates indicated in this report, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

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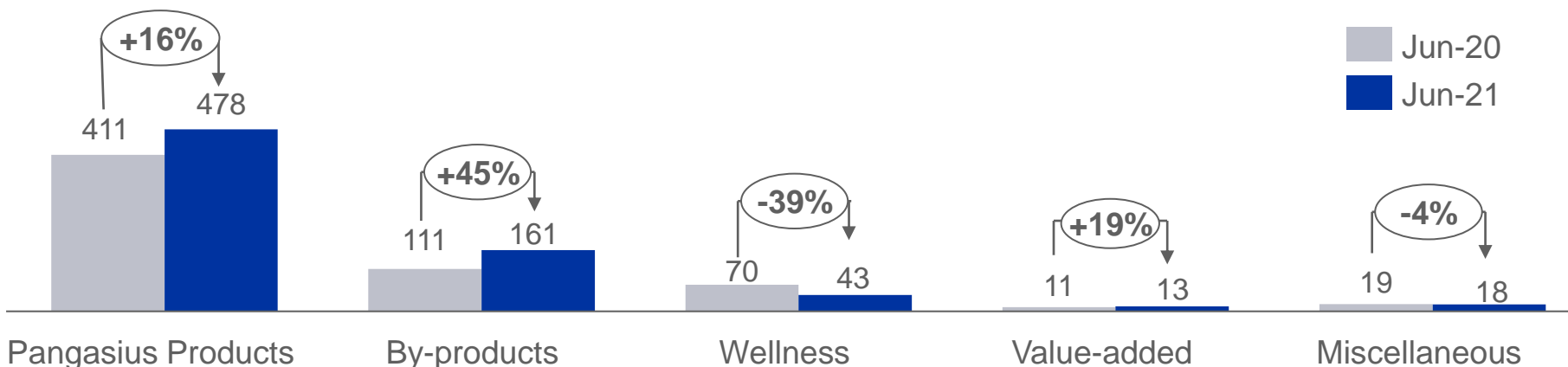
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We have a traditional wooden house at all of our major locations for employees meetings and social events.

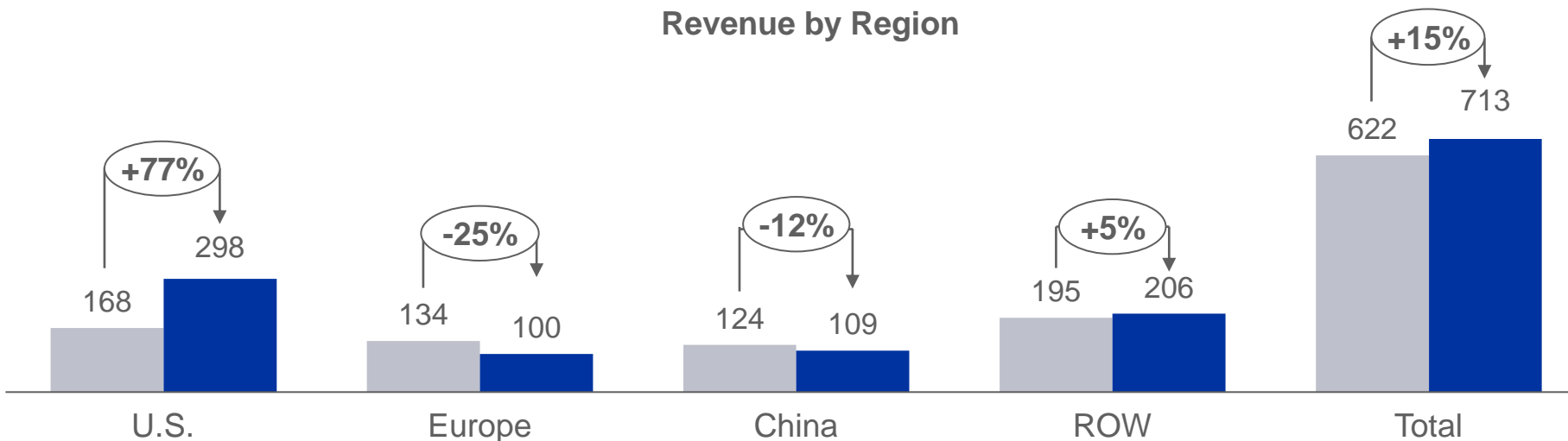
FINANCIALS AND OUTLOOK

JUN 2021 REVENUE DASHBOARD – YOY (EXCLUDE SA GIANG)

Revenue by Product Category



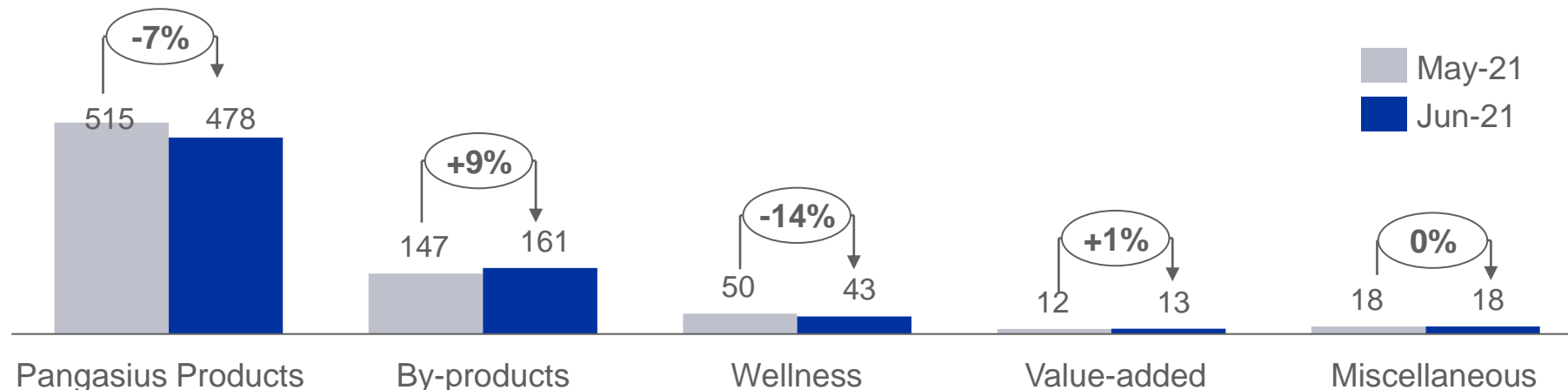
Revenue by Region



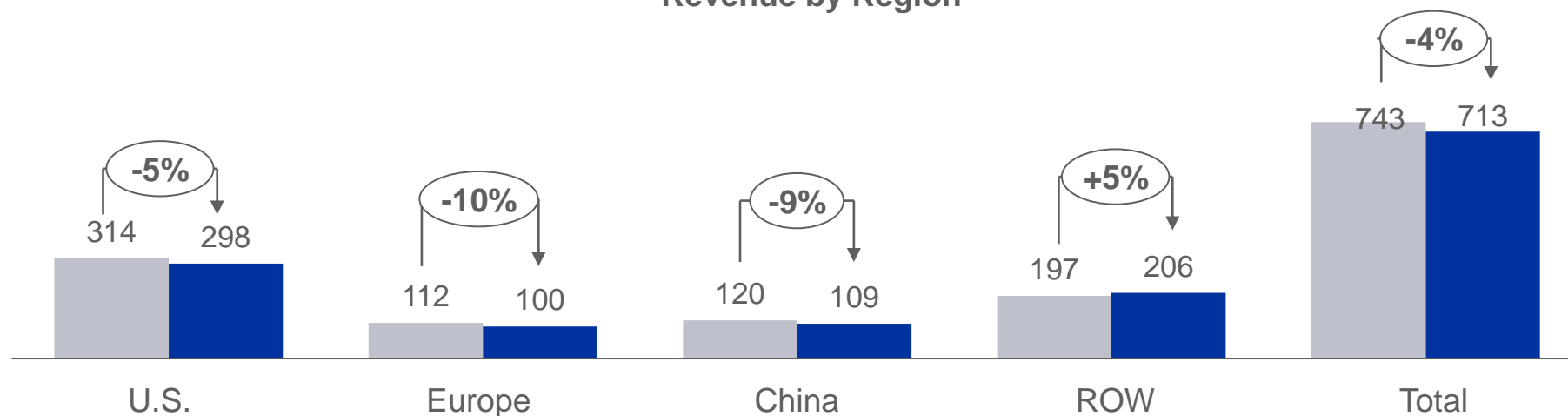
- Total revenue increased by 15% YoY primarily due to the growth in product lines: Pangasius Products (+16% YoY), By-products (+45% YoY), and Value-added (+19% YoY), partly offset by a decrease in Wellness (-39% YoY).
- The export of the U.S market (+77% YoY) improved significantly due to the improvement of the restaurants and foodservice industries; partly offset by a decrease in Europe (-25% YoY) and China (-12%) due to the risk of re-emergence of the Covid-19 epidemic with Delta variant.

JUN 2021 REVENUE DASHBOARD – MOM (EXCLUDE SA GIANG)

Revenue by Product Category



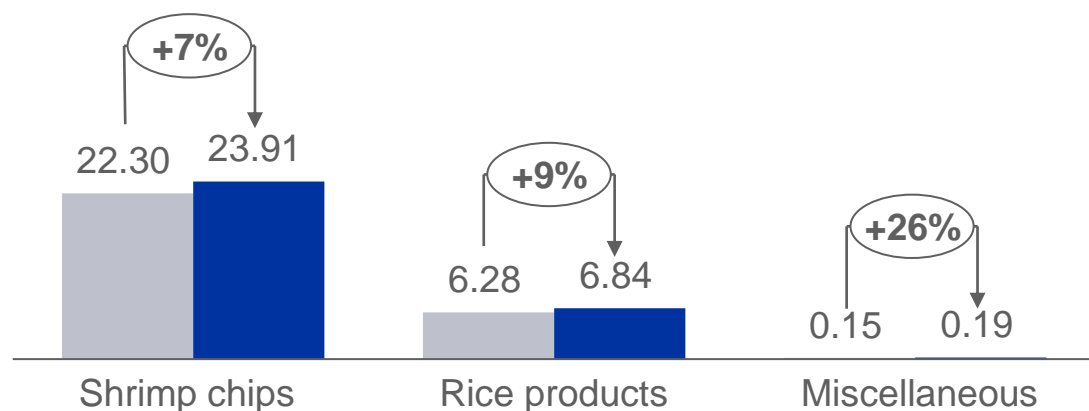
Revenue by Region



- Total revenue decreased by -4% MoM. The product lines that showed an increase were By-products (+9%) MoM, and Value-added (+1% MoM); partly offset by a decrease in Wellness (-14% MoM) and Pangasius Products (-7% MoM).
- Most markets recorded a slight but not significant decrease: U.S. (-5% MoM), Europe (-10% MoM), China (-9% MoM). The only export market that showed an increase was ROW (+5% MoM).

JUN 2021 REVENUE DASHBOARD – MOM – SA GIANG (SGC)

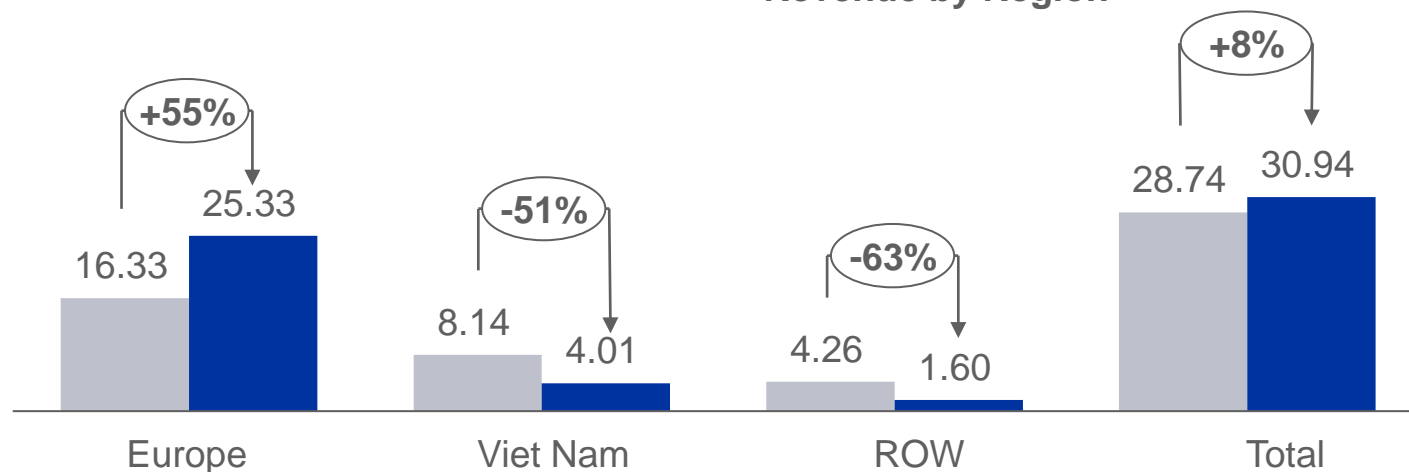
Revenue by Product Category



May-21
Jun-21

- The revenue increased by +8% MoM in main product lines: Shrimp chips (+7% MoM), Rice products (+9% MoM), and Miscellaneous (+26% MoM).
- The revenue increased in Europe (+55% MoM), partly offset by a decrease in Domestic (-51% MoM) and ROW (-63% MoM).

Revenue by Region



EVENT HIGHLIGHTS



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Responding to the Government's call, Vinh Hoan Corporation donated 1 billion VND to the Vaccine Fund of the Central Committee of the Vietnam Fatherland Front, 2 billion VND for Dong Thap province to equip medical equipment for the prevention of Covid-19, donated 1 ventilator with integrated air compressor inside and 1 set of high-flow oxygen through the nose with a total value of 760 million VND to An Giang Central General Hospital; donated 1 anesthesia machine to help with breathing and 1 Monitor to monitor patients with 5 parameters to Cho Ray Hospital with a total value of 624 million VND.

VHC presented a medical equipment to Cho Ray Hospital

Jun 2021, Ho Chi Minh City

NEWS CLIPPING

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Final result of antidumping duty administrative 2018-2019: Vinh Hoan Corporation 0%

“On Jun 28th, 2021, The Department of Commerce (DOC) officially announced the final result of the 16th-period review (POR16) on Vietnamese pangasius shipments imported into the U.S. market from Aug 01, 2018 through Jul 31, 2019.

Vinh Hoan Corporation was the only mandatory respondent of POR16 and granted a duty of 0.00 USD/kg to sell pangasius to the U.S. market. Another company was also assigned 0.00 USD/kg, as a separate rate respondent (i.e. not individually examined and having the weighted average rate of the mandatory respondents).

Vinh Hoan accounts for the largest share of pangasius export to the U.S. and operates 4 out of 13 factories approved by the U.S. Department of Agriculture as per the catfish inspection program.”

Vinh Hoan, 29 Jun 2021



THANK YOU

If you have any questions or would like to subscribe to our monthly newsletter, please contact Investor Relation Department at ir@vinhhoan.com.

