



NOV 2021 UPDATE

13 Dec 2021



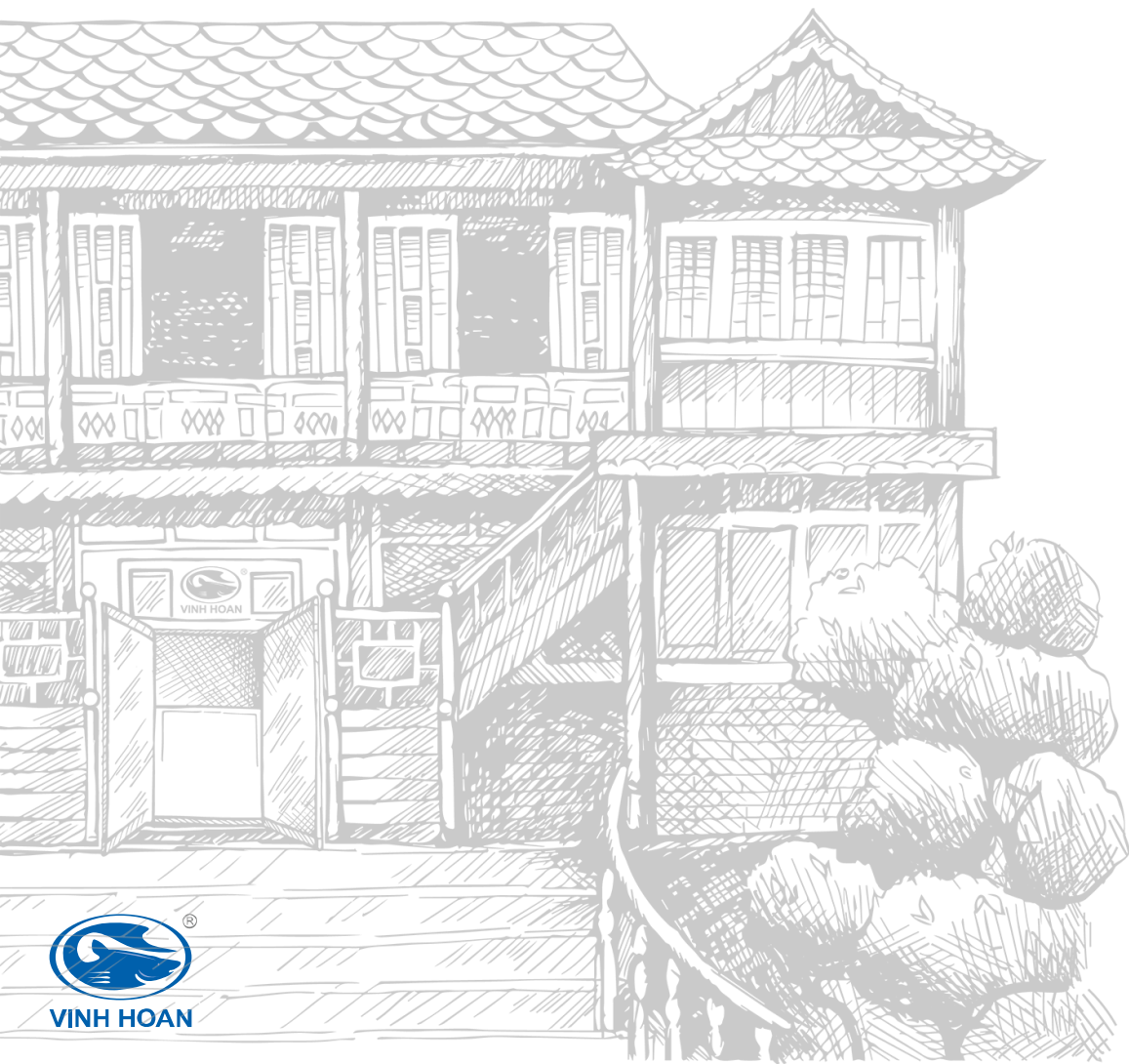
CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

All statements contained in this report that are not statements of historical fact constitute “forward-looking statements”. Some of these statements can be identified by forward-looking terms, such as “anticipate”, “believe”, “can”, “could”, “estimate”, “anticipate”, “project”, “expect”, “intend”, “may”, “plan”, “aim”, “will” and “would” or similar words. However, these words are not the exclusive means of identifying forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements as to our business strategy, revenue and profitability (including, without limitation, any financial or operating projections or forecasts), planned projects and other matters discussed in this document regarding matters that are not historical fact. These forward-looking statements and any other projections contained in this report involve known and unknown risks, uncertainties and other factors that may cause our actual financial results, performance or achievements to be materially different from any future financial results, performance or achievements expressed or implied by such forward-looking statements or other projections.

Forward-looking statements are based on our beliefs and assumptions, which in turn are based on currently available information. Our outlook is predominantly based on our interpretation of what we consider to be the key economic factors affecting our business, the global economy and the sectors we operate in. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Actual results may differ materially from information contained in the forward-looking statements as a result of a number of factors, many of which are beyond our control. Accordingly, investors are cautioned not to place undue reliance on the forward-looking statements in this report. These statements speak only as of the date of this report or the respective dates indicated in this report, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

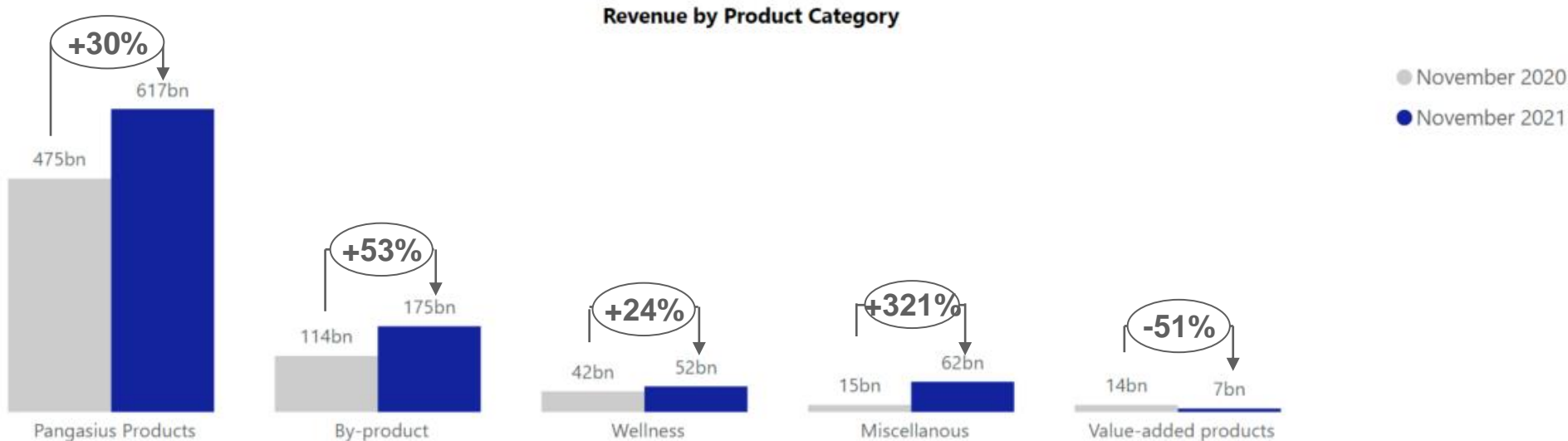
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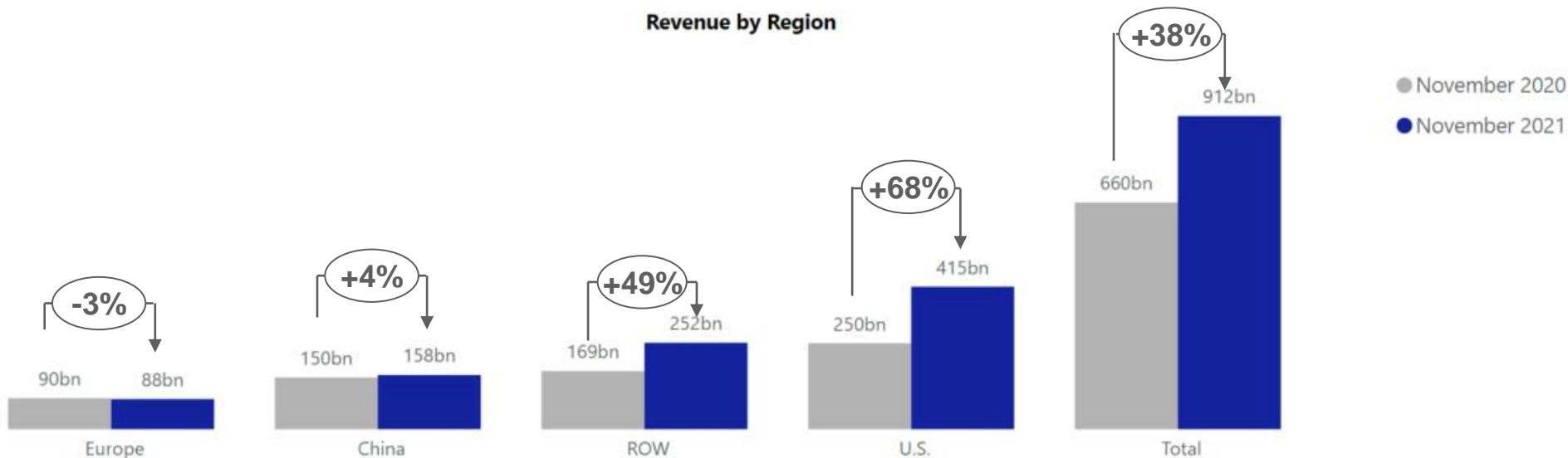


FINANCIALS AND OUTLOOK

NOV 2021 REVENUE DASHBOARD – YOY (EXCLUDE SA GIANG)



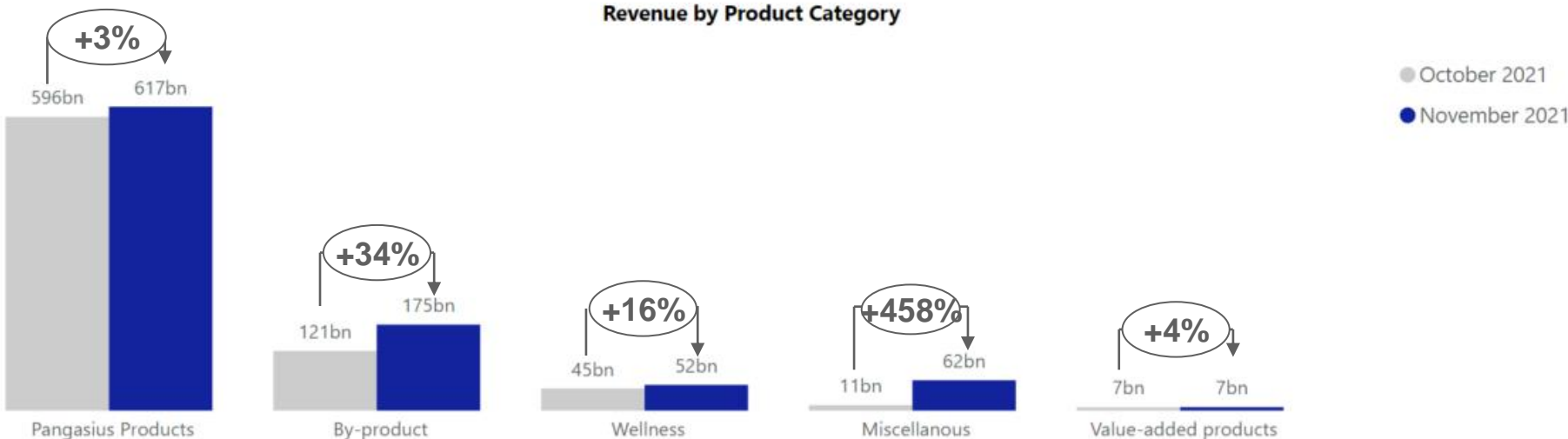
- Total revenue increased by 38% YoY primarily due to the growth in most of product lines: Pangasius Products (+30% YoY), and By-products (+53% YoY), Wellness (+24% YoY) and Miscellaneous (+321% YoY); partly offset by a decrease in Value-added products (-51%)



- Growth in U.S. (+68% YoY) affirms, and the increase in China (+4%), the ROW (+49%), partly offset by the decline in Europe (-3% YoY).

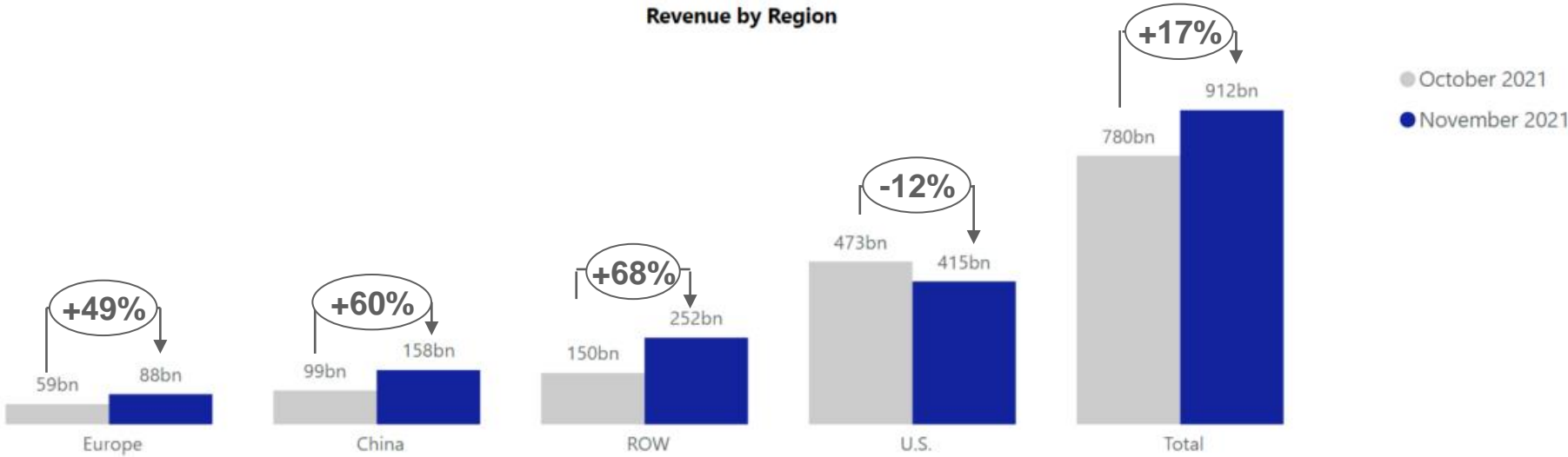
NOV 2021 REVENUE DASHBOARD – MOM (EXCLUDE SA GIANG)

Revenue by Product Category



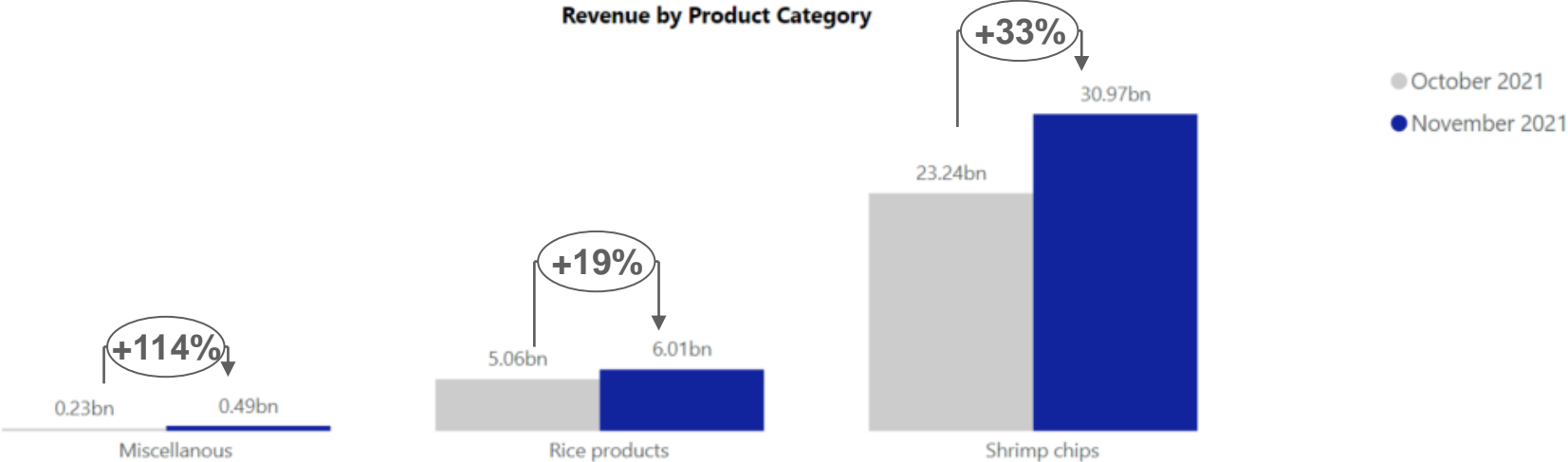
- Total revenue increased 17% MoM due to the increase in all product lines: Pangasius Products (+3% MoM), Wellness (+16% MoM), By-product (+34%), and Miscellaneous (+458%).
- The Europe, China, and ROW markets have seen a positive growth, respectively +49%, +60%, and +68% MoM; partly offset by the U.S. markets Europe (-12% MoM).

Revenue by Region



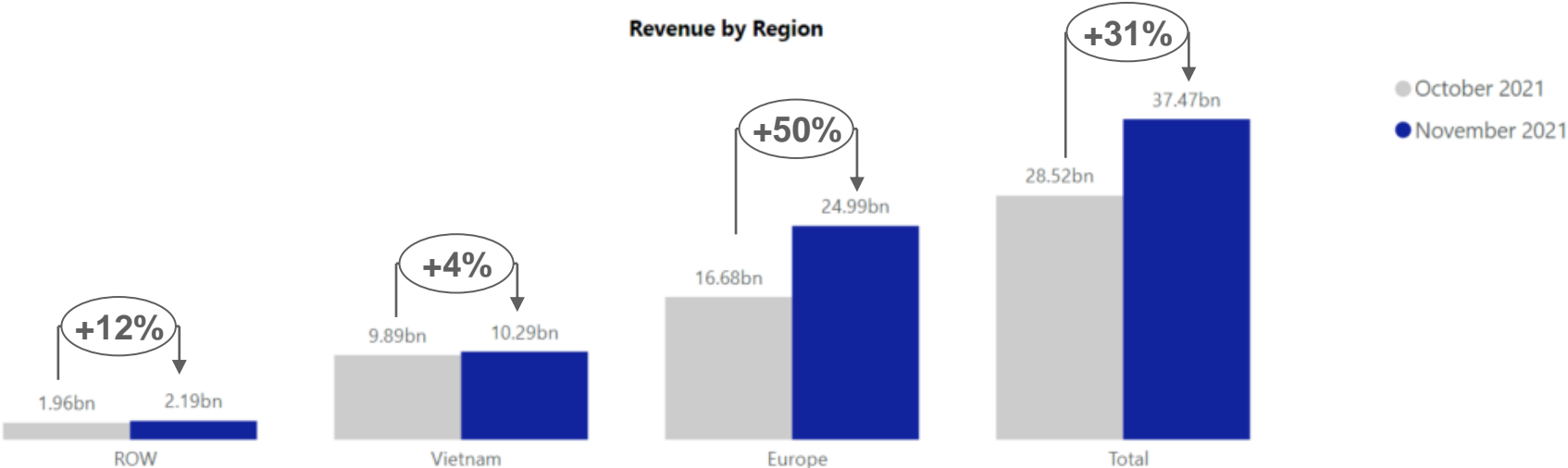
OCT 2021 REVENUE DASHBOARD – MOM – SA GIANG (SGC)

Revenue by Product Category



- Sa Giang's revenue increased due to the growth in Shrimp Chips (+33% MoM), and Rice products (+19% MoM).
- The revenue increased (+31% MoM) in all markets: with export markets: Europe (+50% MoM) and ROW (+12% MoM); with Domestic (+4% MoM)

Revenue by Region



EVENT HIGHLIGHTS



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We are delighted to announce Ms. Nguyen Ngo Vi Tam – CEO of Vinh Hoan Corporation spoke at [Economist Impact Events](#) Asia-Pacific this December 6th-10th. She discussed regarding aquaculture industry solutions for #climatechange mitigation and the dangerous decline of #biodiversity in the region.

NEWS CLIPPING



NEWS CLIPPING

The Resolution of the Board of Directors on paying dividend in 2021

The Board of Directors approved the payments of dividends for the year 2021 as follow:

- Dividend payout ratio 20% par value (VND 2,000/share)
- Payment method: Cash dividend
- Last registration date: 22 Dec 2021
- Day of payment: 31 Dec 2021

(Translated from Vietnamese)

VHC, 09 Dec 2021

Positive signal from the Latin American market

According to VASEP, the Latin American market has witnessed positive signals for pangasius exports this year. Most notably in which are Mexico and Brazil. As of the first half of October 2021, the total value of pangasius exports to Brazil increased by more than 1.5 times over the same period last year, reaching 47.44 million USD.

Brazil's demand for food and food imports is also forecasted to increase sharply from now until the end of the year and the whole of 2022. Vietnam is currently the leading and dominant supplier of white fish products in Brazil.

VHC, 10 Dec 2021

NEWS CLIPPING

Strong November has Vietnam projecting \$1.54bn in 2021 pangasius exports

“Vietnam's export of pangasius (*Pangasius bocourti*) is expected to bring in about \$1.54 billion due to a strong November that was a rebound from sagging coronavirus-inspired returns three months prior,...

...

Undercurrent News, 10 Dec 2021

Vietnam's pangasius prices to keep rising into H1 2022 with raw material short

“The bottleneck in Vietnam's pangasius sector caused by the coronavirus pandemic looks set to go on impacting exports long into 2022, with prices to go on climbing as long as it does,...

...

“Feed costs and the price of fingerlings are on the rise -- they have been for much of this year, and that is expected to go on,...

...

“..., packers have still not fully recovered from Vietnam's coronavirus lockdown, with most still to come back to full capacity and some being forced to re-close thanks to new outbreaks.”

...

Undercurrent News, 30 Nov 2021



THANK YOU

If you have any questions or would like to subscribe to our monthly newsletter, please contact Investors Relation Department at ir@vinhhoan.com.

