



JAN 2022 UPDATE

16 Jan 2022



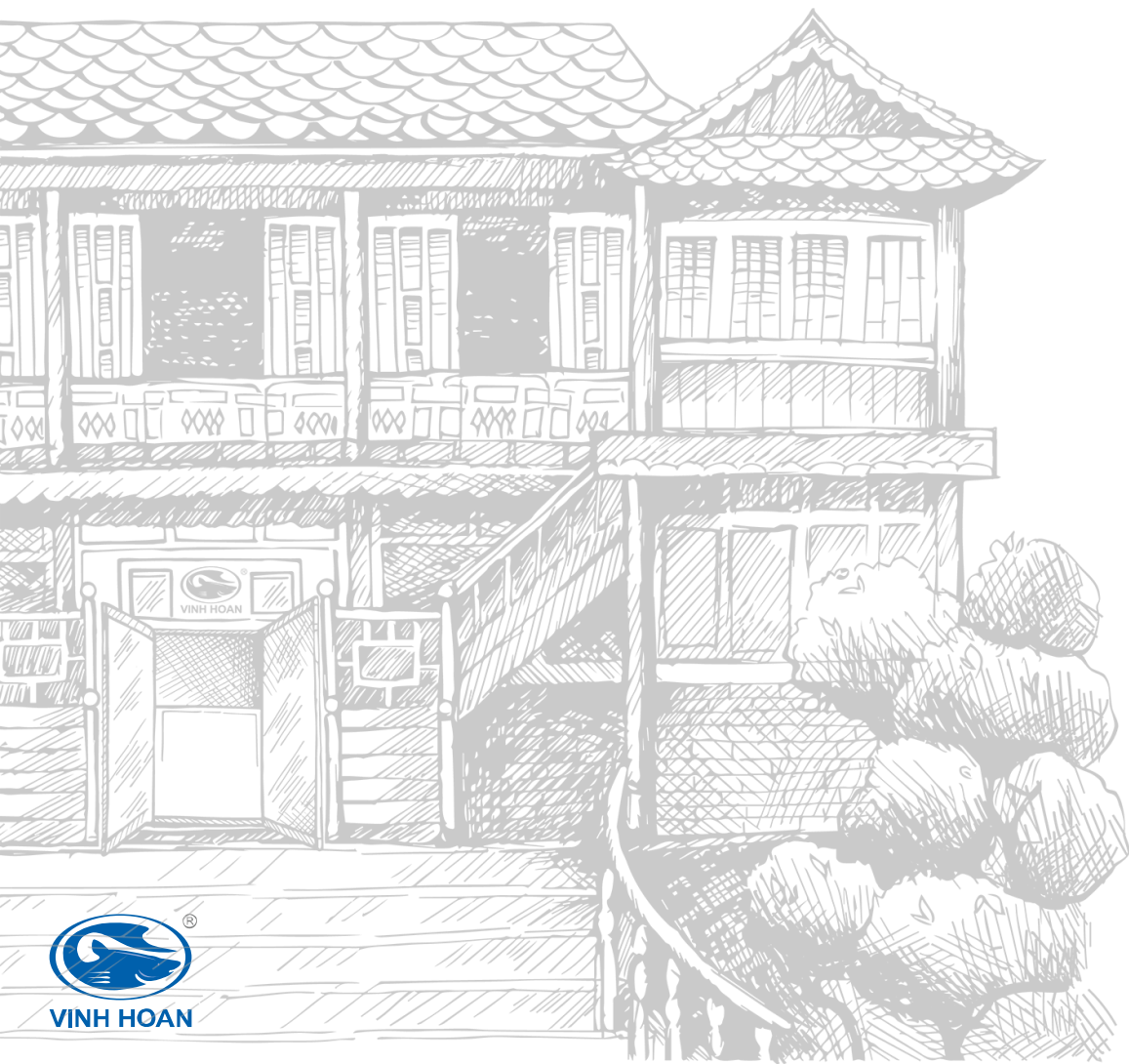
CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

All statements contained in this report that are not statements of historical fact constitute “forward-looking statements”. Some of these statements can be identified by forward-looking terms, such as “anticipate”, “believe”, “can”, “could”, “estimate”, “anticipate”, “project”, “expect”, “intend”, “may”, “plan”, “aim”, “will” and “would” or similar words. However, these words are not the exclusive means of identifying forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements as to our business strategy, revenue and profitability (including, without limitation, any financial or operating projections or forecasts), planned projects and other matters discussed in this document regarding matters that are not historical fact. These forward-looking statements and any other projections contained in this report involve known and unknown risks, uncertainties and other factors that may cause our actual financial results, performance or achievements to be materially different from any future financial results, performance or achievements expressed or implied by such forward-looking statements or other projections.

Forward-looking statements are based on our beliefs and assumptions, which in turn are based on currently available information. Our outlook is predominantly based on our interpretation of what we consider to be the key economic factors affecting our business, the global economy and the sectors we operate in. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Actual results may differ materially from information contained in the forward-looking statements as a result of a number of factors, many of which are beyond our control. Accordingly, investors are cautioned not to place undue reliance on the forward-looking statements in this report. These statements speak only as of the date of this report or the respective dates indicated in this report, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

TABLE OF CONTENTS

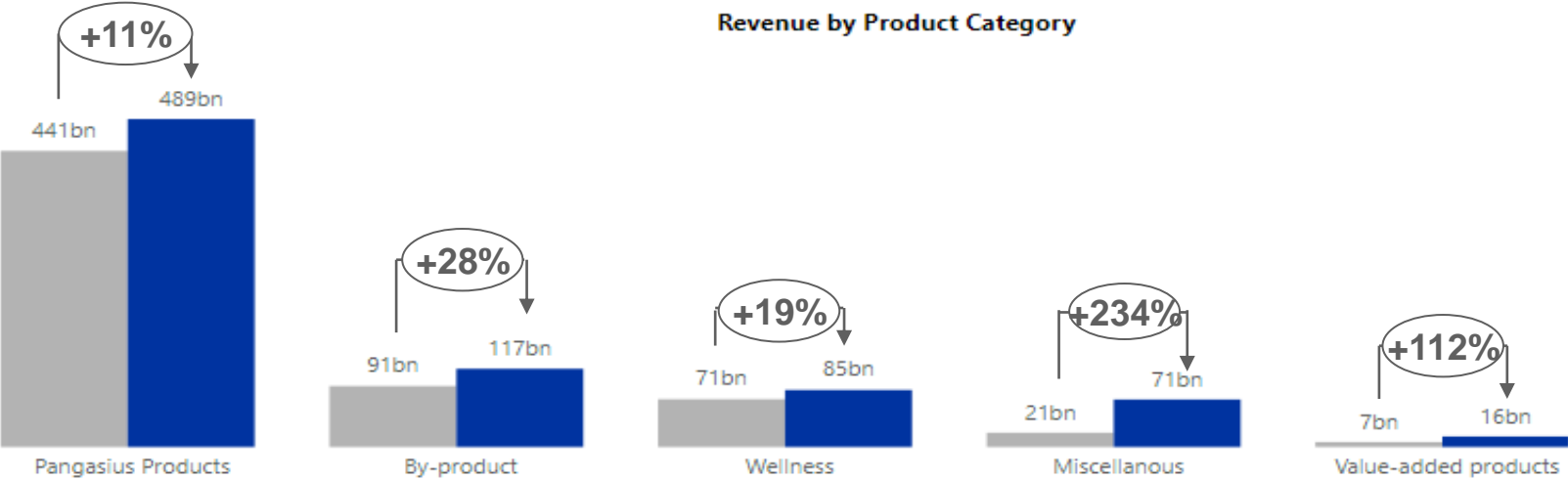
1. Financials and Outlook	4
2. Event Highlights	8
3. News Clipping	12



FINANCIALS AND OUTLOOK

JAN 2022 REVENUE DASHBOARD – YOY (EXCLUDE SA GIANG)

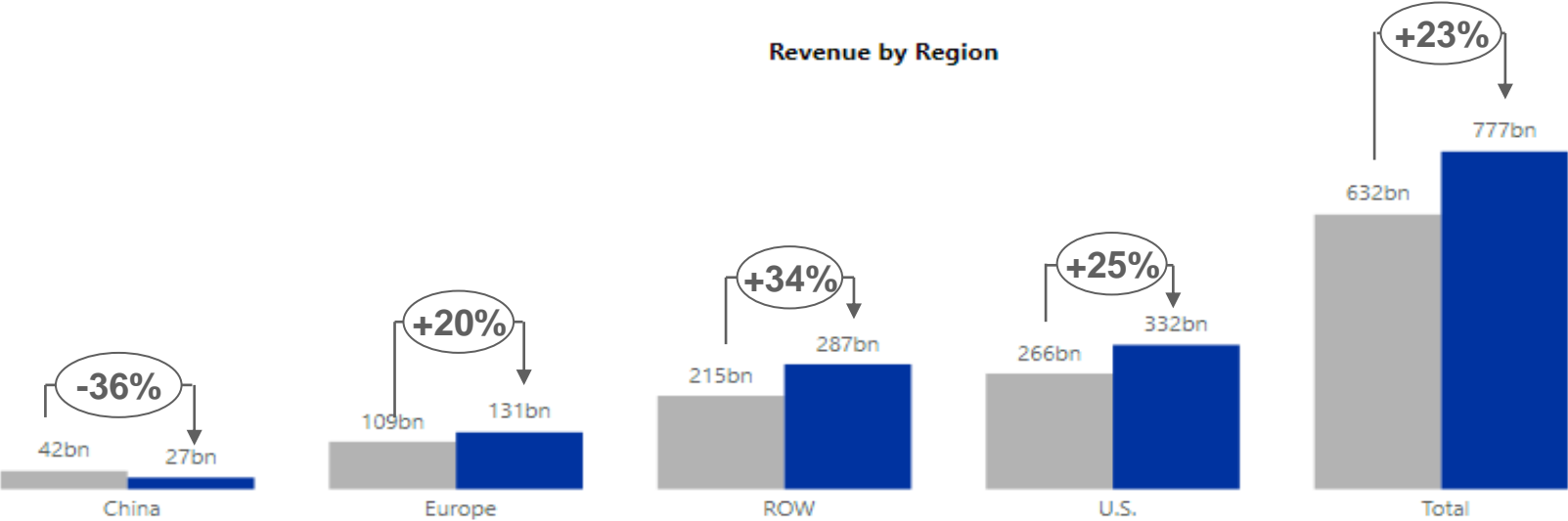
Revenue by Product Category



● January 2021
● January 2022

• Total revenue increased by 23% YoY primarily due to the growth in all product categories: Pangasius Products (+11% YoY), By-products (+28% YoY), Wellness (+19% YoY), Value-added products (+112%), and Miscellaneous (+234% YoY).

Revenue by Region



● January 2021
● January 2022

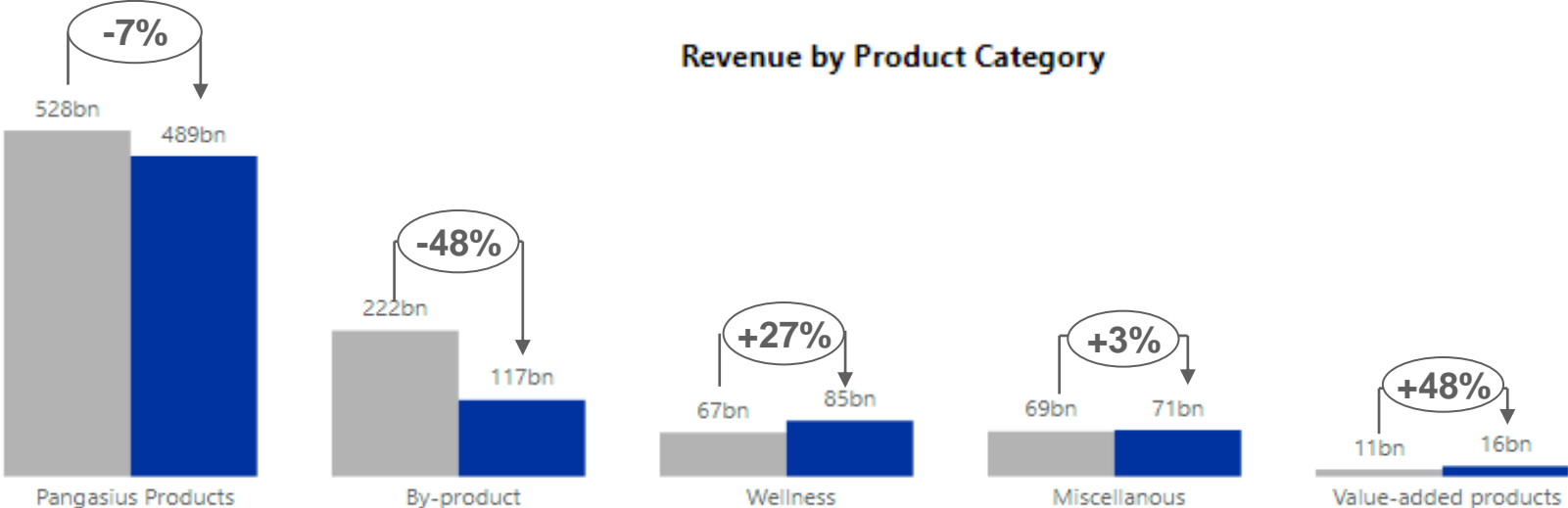
• Revenue growth is seen across almost regions: the U.S. (+25% YoY), Europe (+20% YoY), and the ROW (+34% YoY), partly offset by China (-36% YoY)



Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

JAN 2022 REVENUE DASHBOARD – MOM (EXCLUDE SA GIANG)

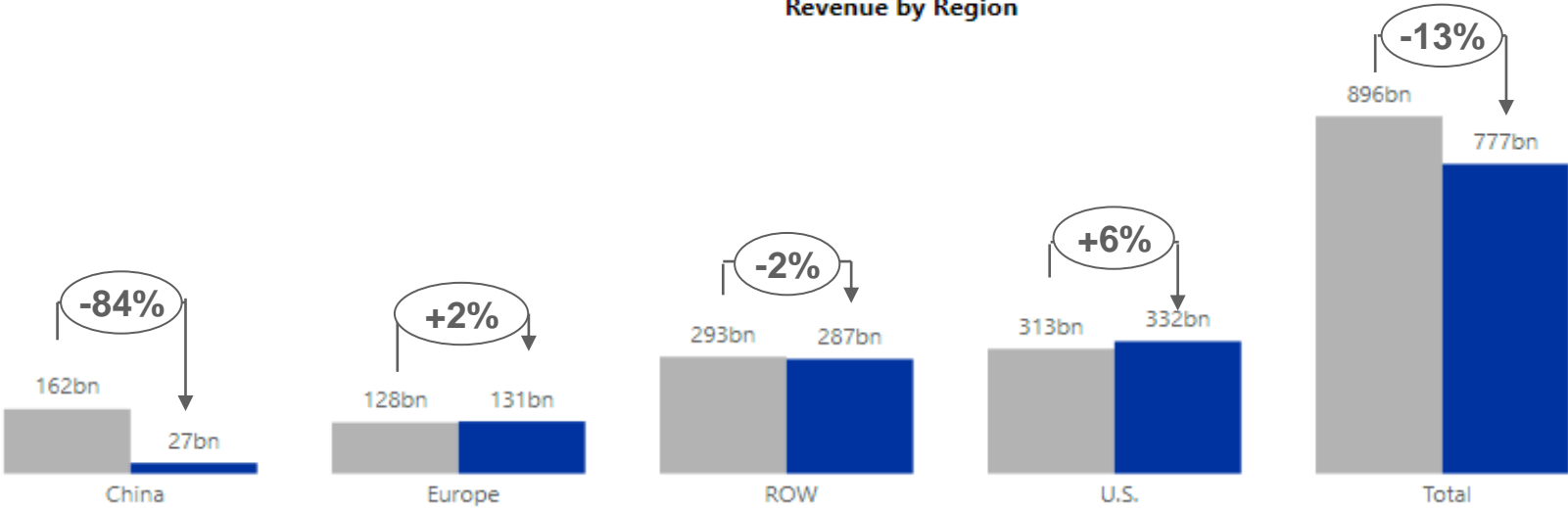
Revenue by Product Category



● December 2021
● January 2022

- Total revenue decreased -13% MoM due to the decrease in Pangasius Products (-7% MoM), and By-product (-48% MoM), partly offset by the increase in Wellness (+27% MoM), Value-added products (+48% MoM), and Miscellaneous (+3% MoM).

Revenue by Region



● December 2021
● January 2022

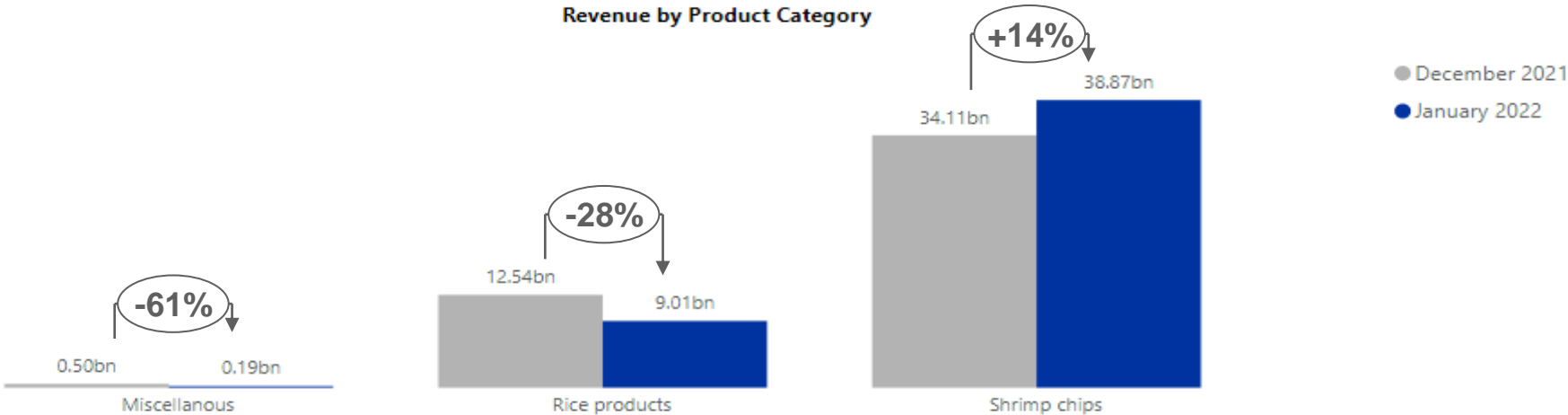
- The increase in the U.S. market (+6% MoM), and Europe (+2% MoM), partly offset by the China markets (-84% MoM), and ROW (-2% MoM).



Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

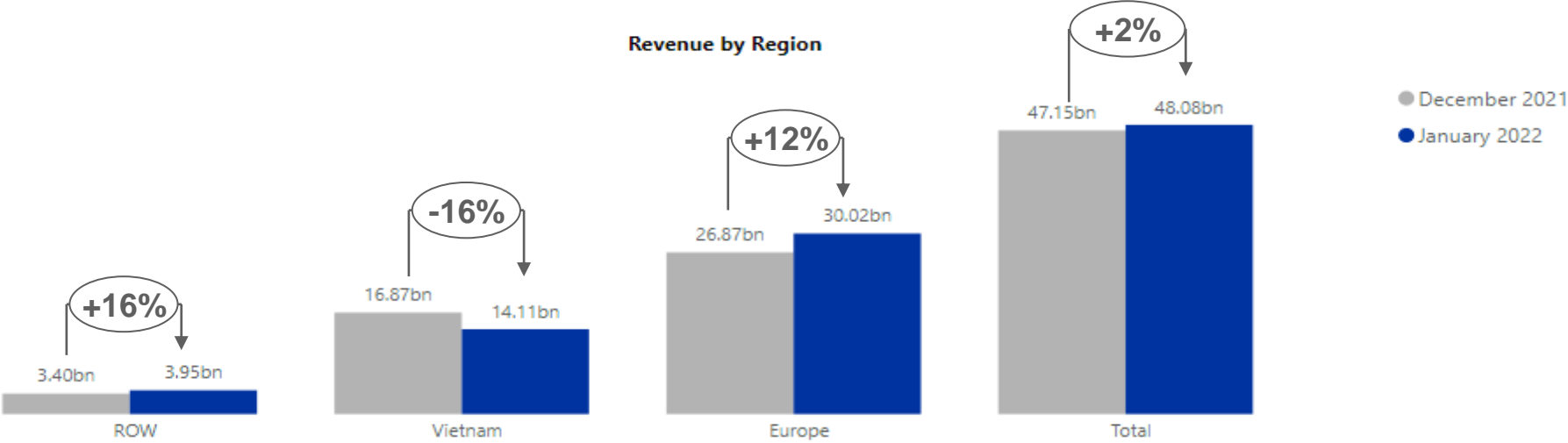
JAN 22 REVENUE DASHBOARD – MOM – SA GIANG (SGC)

Revenue by Product Category



- Sa Giang's revenue increased due to Shrimp Chips (+14% MoM), partly offset by Rice products (-28% MoM).
- The revenue increased (+2% MoM) in markets: Europe (+12% MoM), and the ROW (+16% MoM), partly offset by the Domestic (-16% MoM)

Revenue by Region



EVENT HIGHLIGHTS



EVENT HIGHLIGHTS



Vinh Hoan held the groundbreaking ceremony for Thanh Ngoc Agriculture Food Company Limited (TNG) in Dong Thap Province

08 Jan 2022, Dong Thap

EVENT HIGHLIGHTS



Vice-Chairman of the National Assembly Mr. Tran Quang Phuong visited Vinh Hoan and gave Tet gifts to Vinh Hoan's workers

13 Jan 2022, Dong Thap

EVENT HIGHLIGHTS



Mdm. Truong Thi Le Khanh – the Founder and the Chairwoman of Vinh Hoan Corporation was honored to be on the list of 50 Women over 50: Asia 2022 in the Asia Pacific by Forbes.

12 Jan 2022, Forbes Vietnam

NEWS CLIPPING



NEWS CLIPPING

Vietnam pangasius export achieve the export value target in 2021

In the past year, the pangasius market in Vietnam has faced many difficulties because of the COVID-19 pandemic, such as fluctuating freight routes, high freight and operating costs, and a sharp decrease in processing productivity due to a series of factories having to pause and moderate production. However, Vietnam's pangasius exports still maintain the target as set out at the beginning of 2021, according to VASEP. Export markets are still expanding, and pangasius producers increase their competitive position compared to similar products.

(Translated from Vietnamese)

VASEP, 30 Dec 2021

Market	Export value 2021 (USD mil.)	2021 vs 2020 (%)
China & Hong Kong	450	-12.6
U.S.	370	50.5
CPTPP	208	0.6
EU	106	-16.9
Others	483	21.7
Total	1,168	8.4

Source: VASEP



THANK YOU

If you have any questions or would like to subscribe to our monthly newsletter, please contact Investors Relation Department at ir@vinhhoan.com.

