



FEB 2022 UPDATE

14 March 2022



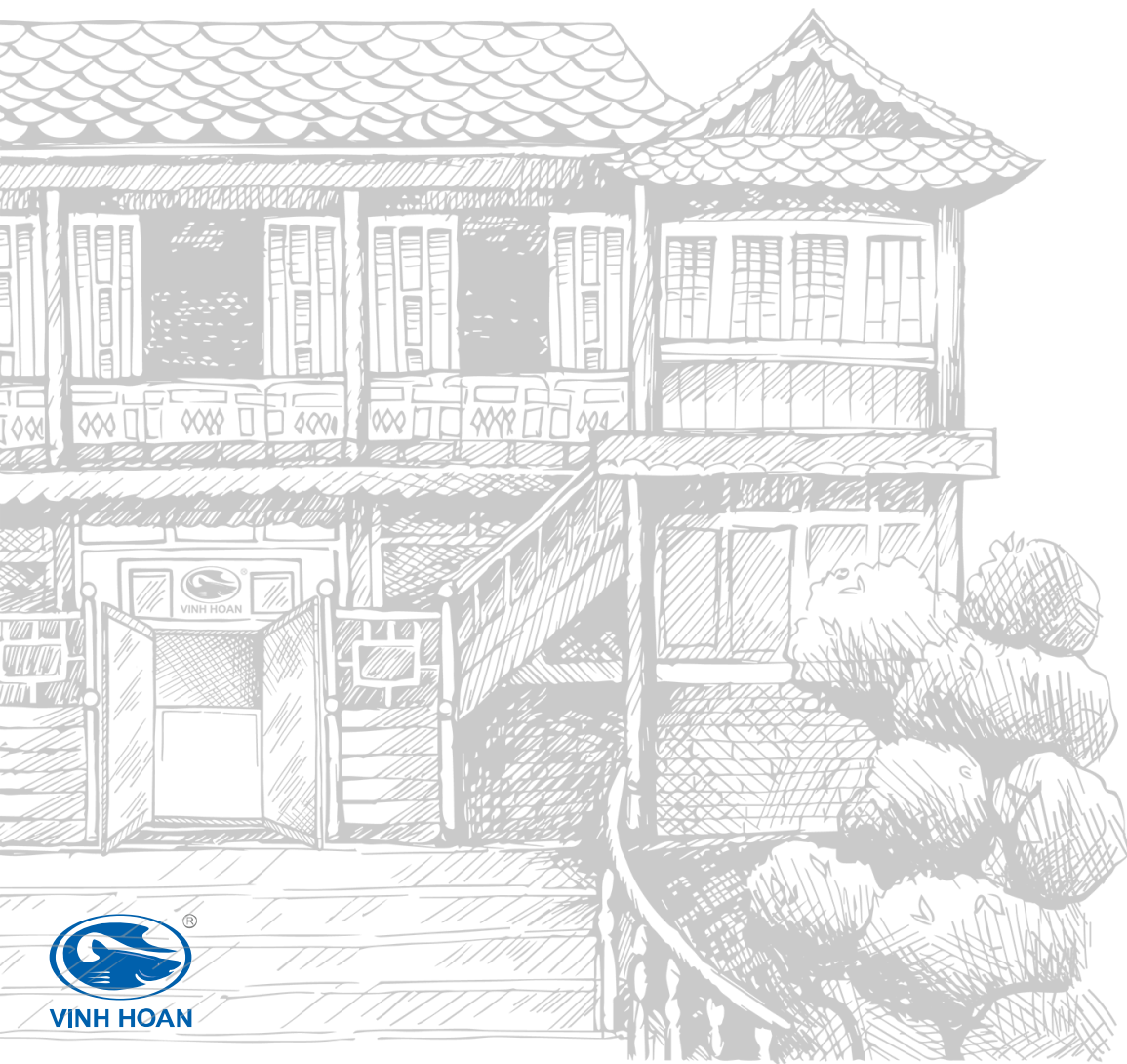
CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

All statements contained in this report that are not statements of historical fact constitute “forward-looking statements”. Some of these statements can be identified by forward-looking terms, such as “anticipate”, “believe”, “can”, “could”, “estimate”, “anticipate”, “project”, “expect”, “intend”, “may”, “plan”, “aim”, “will” and “would” or similar words. However, these words are not the exclusive means of identifying forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements as to our business strategy, revenue and profitability (including, without limitation, any financial or operating projections or forecasts), planned projects and other matters discussed in this document regarding matters that are not historical fact. These forward-looking statements and any other projections contained in this report involve known and unknown risks, uncertainties and other factors that may cause our actual financial results, performance or achievements to be materially different from any future financial results, performance or achievements expressed or implied by such forward-looking statements or other projections.

Forward-looking statements are based on our beliefs and assumptions, which in turn are based on currently available information. Our outlook is predominantly based on our interpretation of what we consider to be the key economic factors affecting our business, the global economy and the sectors we operate in. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Actual results may differ materially from information contained in the forward-looking statements as a result of a number of factors, many of which are beyond our control. Accordingly, investors are cautioned not to place undue reliance on the forward-looking statements in this report. These statements speak only as of the date of this report or the respective dates indicated in this report, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

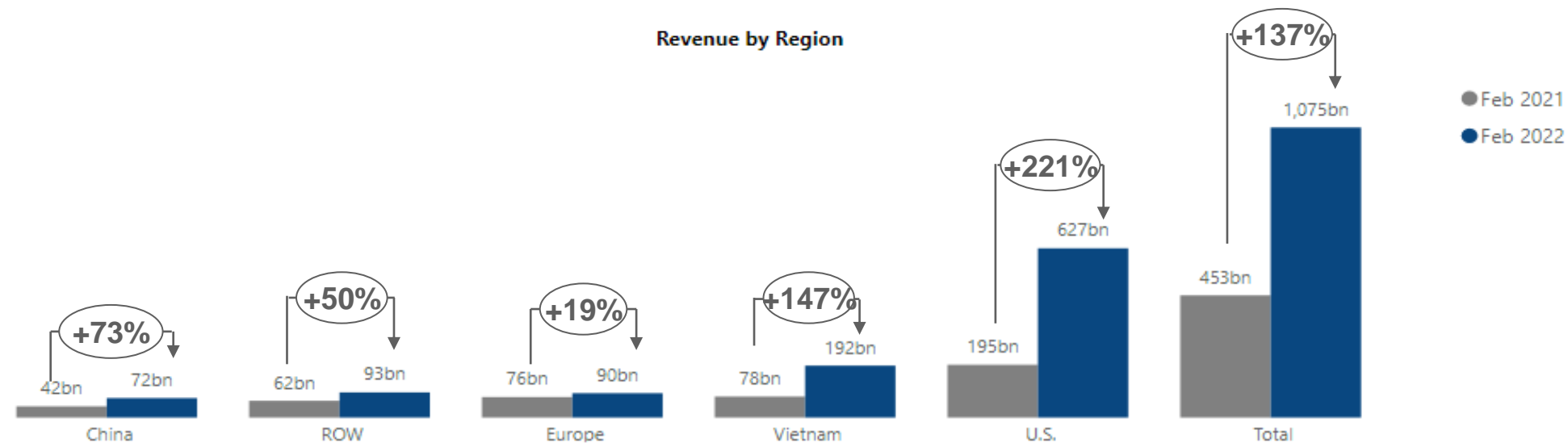
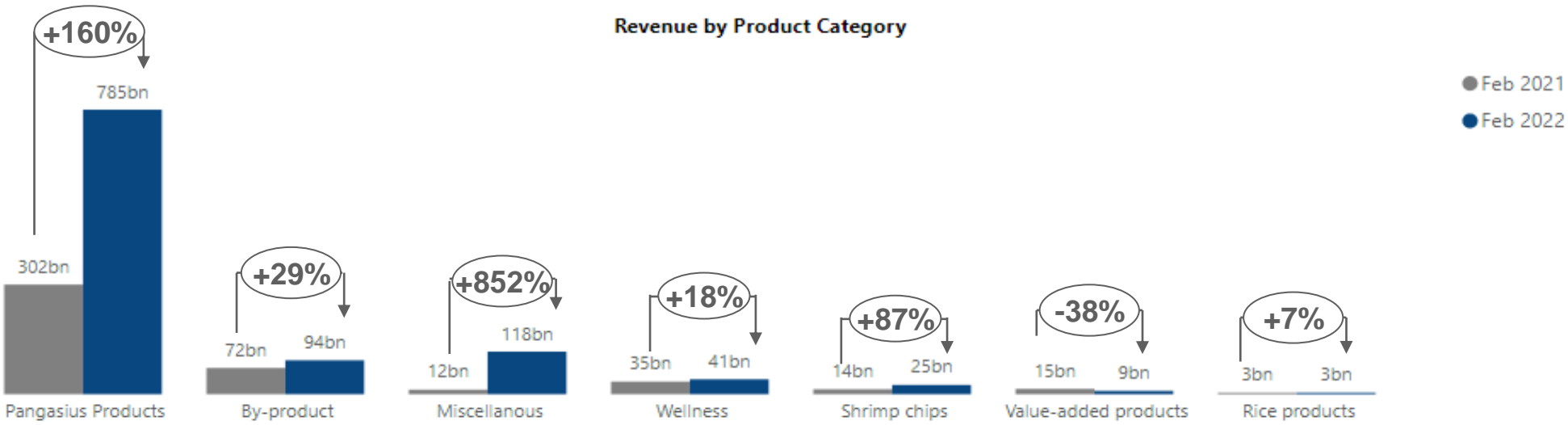
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FINANCIALS AND OUTLOOK

FEB 2022 REVENUE DASHBOARD – YOY (SA GIANG INCLUDED)



- Total revenue increased by 137% YoY primarily due to the growth in all product categories: Pangasius Products (+160% YoY), By-products (+29% YoY), Wellness (+18% YoY), and Miscellaneous (+852% YoY), Shrimp chips (+87% YoY), Rice products (+7% YoY) partly offset by Value-added products (-38% YoY),
- Revenue growth is seen across all regions: the U.S. (+221% YoY), Europe (+19% YoY), ROW (+50% YoY), China (+73% YoY), and Vietnam (+147%)

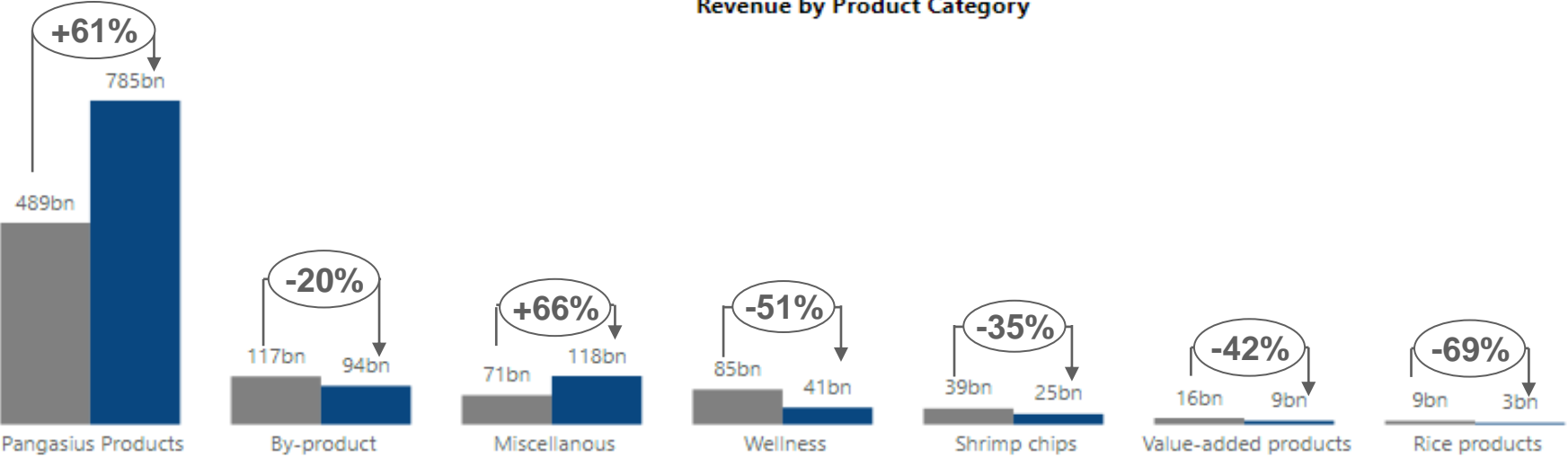
Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)



JAN 2022 REVENUE DASHBOARD – MOM (SA GIANG INCLUDED)

Revenue by Product Category

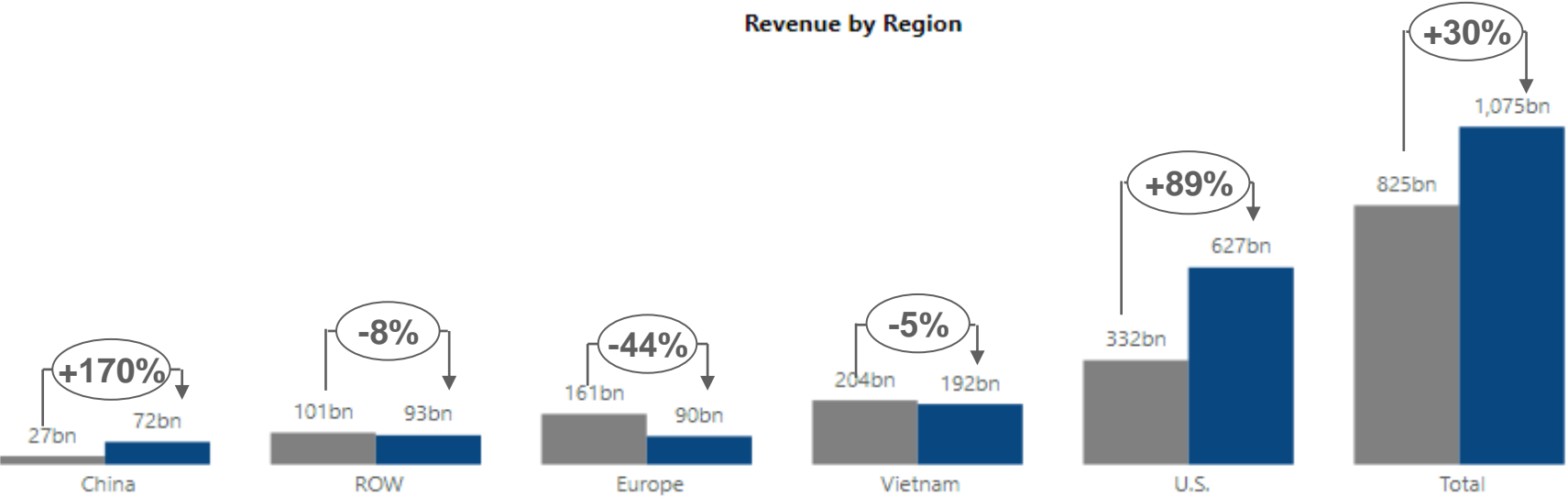
● Jan 2022
● Feb 2022



- Total revenue increased -30% MoM due to the highly increase in Pangasius Products (+61% MoM), and Miscellaneous (+66% MoM).
- The increase in the U.S. market (+89% MoM), and China (+170% MoM), partly offset by the Europe markets (-44% MoM), ROW (-8% MoM), and Vietnam (-5% MoM).

Revenue by Region

● Jan 2022
● Feb 2022



Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

EVENT HIGHLIGHTS



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In 2021, we completed two apartment blocks in Vinh Hoan residential area. Realizing the importance of a civilized, safe, clean and beautiful place to live for employee engagement and productivity, in 2022, we will continue to build four more blocks on the existing social housing area. On 10 Mar 2022, we conducted the groundbreaking ceremony for the four blocks.

10 Mar 2022, Dong Thap

NEWS CLIPPING

NEWS CLIPPING

Pangasius industry aims to export over USD1.6 billion this year

To achieve the export target of over USD1.6 billion this year, pangasius businesses need to promote electronic transactions in the epidemic context, build an electronic traceability system, and transparent information.

It is forecast that the export price of pangasius in all markets will increase. Pangasius exports in 2022 will increase from 20-25% compared to 2021; pangasius export price is forecasted to increase by about 5%.

(Translated from Vietnamese)

vietnamplus, 09 Mar 2022



THANK YOU

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