CÔNG TY CỔ PHẦN VĨNH HOÀN
VINH HOAN CORPORATION

MAR-2024
IR NEWS

11 APR 2024

VINH HOAN

EVENTS & NEWS CLIPPING

INVESTMENT RELATIONSHIP NEWS

Annual Sharholders' Meeting 2024 – VHC

Vinh Hoan had the honor of welcoming shareholders and esteemed guests to attend the

ĐẠI HỘI ĐỒNG CỔ ĐÔNG 2024

AGM 2024 in Dong Thap

Within the framework of the event, the BOD of VHC shared the results of the year 2023 and outlook for the year 2024.

VINH HOAN – STEADY TO GROWTH

Đồng Tháp, Apr 17th 2024

EVENTS & NEWS CLIPPING

INVESTMENT RELATIONSHIP NEWS

Foodex Japan 2024

It's been an incredible experience showcasing our products and exchanging insights with industry leaders.

Explored the best innovative Vietnamese cuisine, featuring Pangasius, fruits & vegetables, shrimp chips, and rice-based products.

Tokyo, March 05th-08th 2024

VINH HOAN
VINH FOODS

EVENTS & NEWS CLIPPING

VINH HOAN CORPORATION

INVESTMENT RELATIONSHIP NEWS

Seafood Expo North America (SENA) 2024

The energy at our booth is soaring as more and more visitors are flocking in! Our enthusiastic sales team is thrilled to greet you and offer a taste of our fantastic new product samples.

Explore tailored solutions for your requirements, connect with our passionate team, and glimpse into the future of the Food Industry.
Booth: 1033
Location: Boston Convention and Exhibition Center

Boston, March 10th- 12th 2024

EVENTS & NEWS CLIPPING

Pangasius exports are forecasted to experience strong growth in the second half of 2024

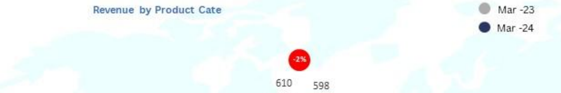
The U.S. economy is rebounding faster and stronger than expected, coupled with the trend of increased consumer spending in China …

The basis for this growth is the recovering consumer demand in some key importing countries of Vietnamese pangasius.

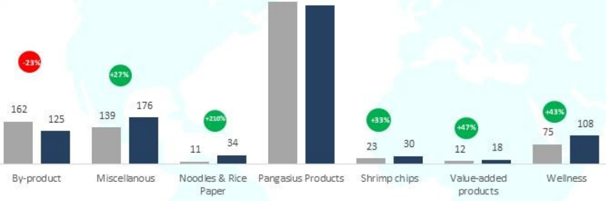
…

Translated from Vietnamese - VASEP, 03 April 2024

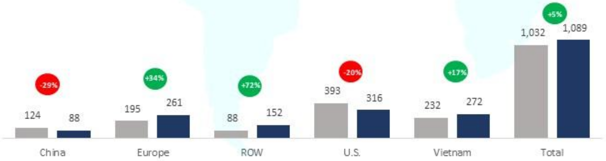
FINANCIAL & OUTLOOKS: MAR 2024 REVENUE - YOY



Total revenue increased by +5% YoY primarily due



Revenue by Region



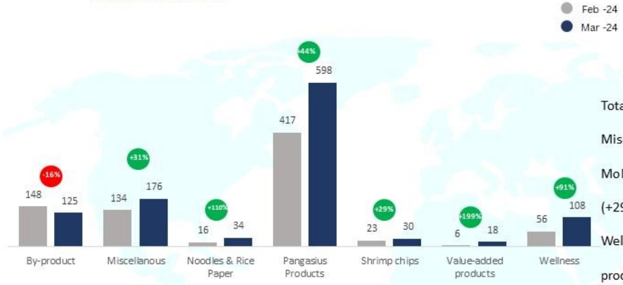
to the increase in these respective product categories: Noodles & Rice papers (+210% YoY), Shrimp chips (+33% YoY), Wellness (+43%), Value-added products (+47% YoY), and Miscellaneous (+27% YoY), partly offset by the decrease in By-products (-23% YoY), and Pagasius products (-2% YoY).

The increase was mainly coming from Europe (+34% YoY), Vietnam (+17% YoY), and ROW (+72% YoY), partially offset by the decrease in the China market (-29% YoY), and the U.S. (-20% YoY).

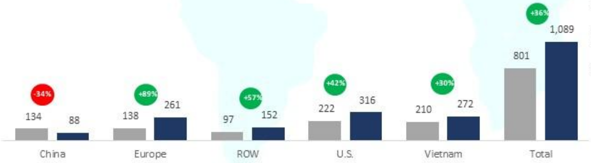
Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

FINANCIAL & OUTLOOKS: MAR 2024 REVENUE - MOM

Revenue by Product Cate



Revenue by Region



Total revenue increased 36% MoM due to the increase in Miscellaneous (+31% MoM), Noodles & Rice Papers (+110% MoM), Pangasius Products (+44% MoM), Shrimp chips (+29% MoM), Value-added products (+199% MoM), and Wellness (+91% MoM), partly offset by the decrease in By-product (-16% MoM).

The increased was mainly coming from the Europe (+89% MoM), ROW (+57% MoM), U.S. (+42% MoM), and Vietnam (+30% MoM), partially offset by the increase in China market (-34% MoM)

Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

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