



SEP-2025 IR NEWS

10 Oct 2025



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INVESTMENT RELATIONSHIP NEWS

LEADING COMPANY BRANDS



Big milestones are built on everyday dedication.

For 28 years, Vinh Hoan has grown as a pangasius processor that has always been keeping sustainability and value creation at the heart of everything we do.

At the 2025 Brand Conference “Heritage & Vision,” we were honored among the Top 25 Leading Company Brands, a recognition that belongs to our team, partners, and communities who grow with us every day. This award reflects our ongoing journey of innovation and building a resilient brand for the future.

HCM city, Sep 25th 2025

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Vietnam's Top 50 Best-Performing Companies

Success is never just about numbers — it's the people, passion, and persistence behind them.

On September 27, 2025, Vinh Hoan was honored among Vietnam's Top 50 Best-Performing Companies by Nhip Cau Dau Tu Magazine.

This award is a reflection of our team's dedication and our shared journey with partners and communities toward meaningful, sustainable growth.

HCM city, Sep 27th 2025



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PROTEIN PHO FUSION



“How do you innovate a classic without ruining what made it iconic?”

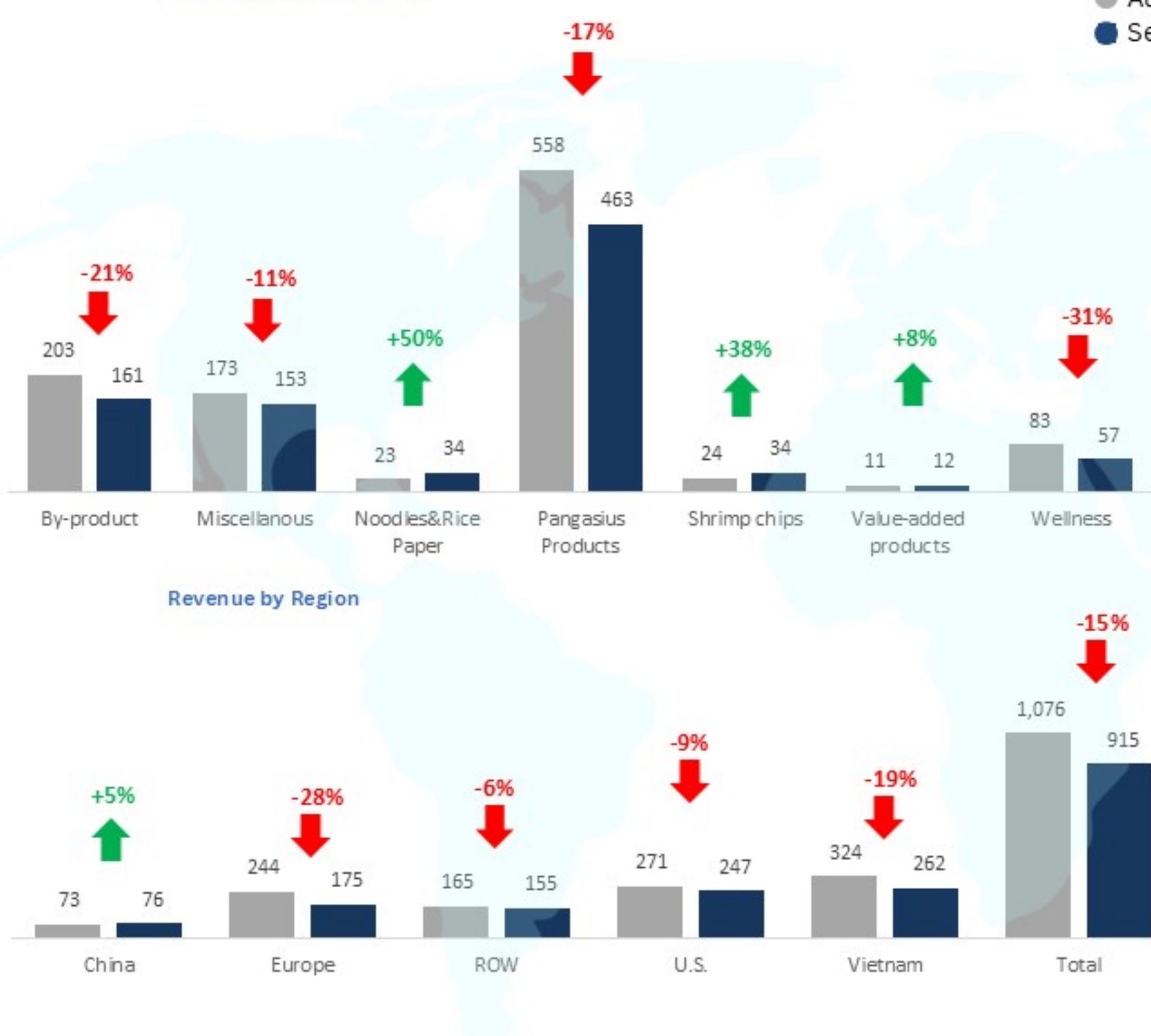
That was our challenge behind Protein Pho Fusion: blending sustainably sourced panga with a shelf-stable format, all while honoring tradition.

We're proud to share that **Protein Pho Fusion** was awarded **First Runner-Up at the Seafood Excellence Asia Awards 2025**.

Innovation isn't always about creating something new. Sometimes it's about reimagining the timeless to meet today's demands.

SeafoodAsia – Singapore – Sep 2025

FINANCIAL & OUTLOOKS: SEP 2025 REVENUE - MOM



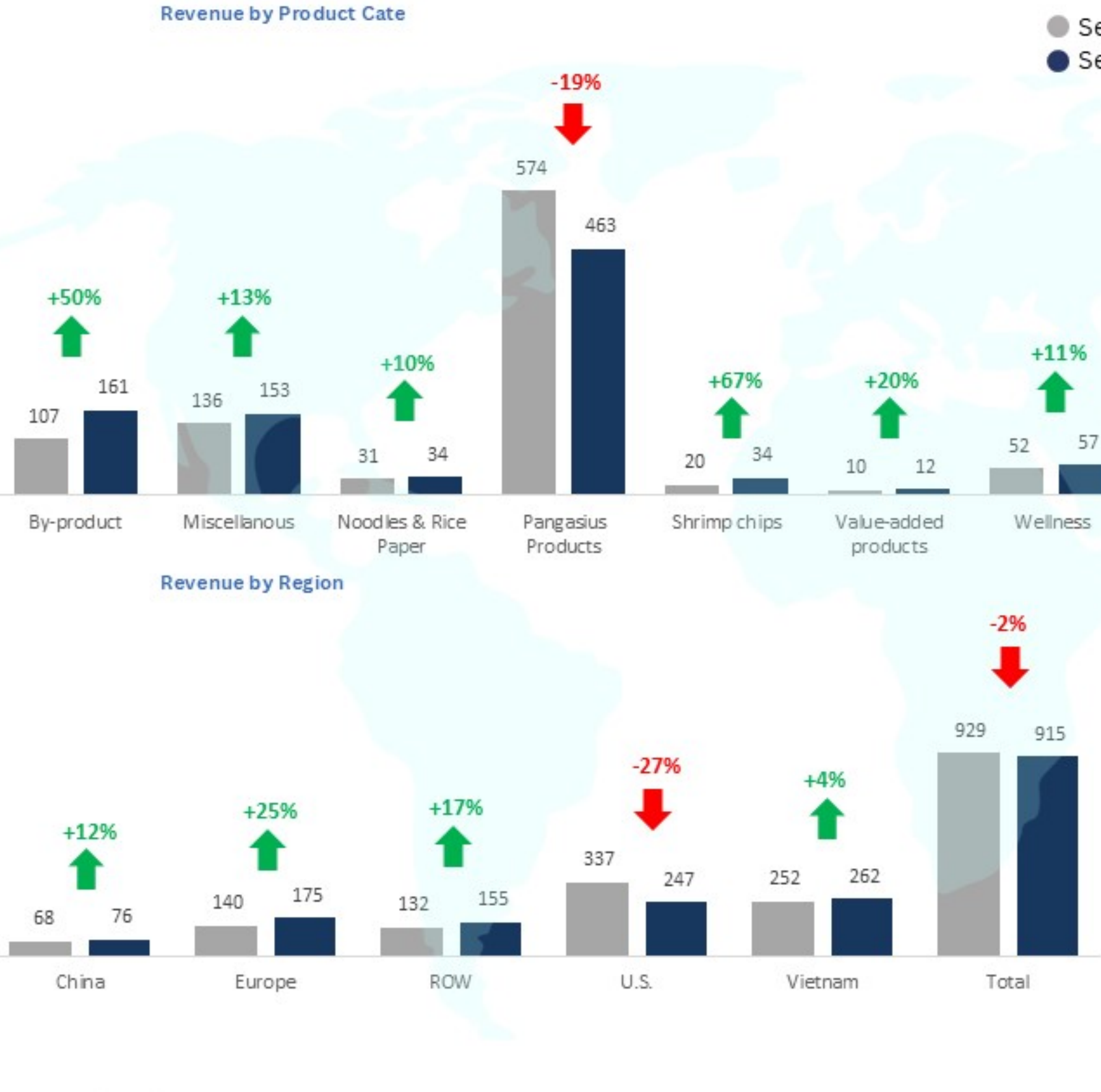
Total revenue decreased 15% MoM due to the decrease in By-product (-21% MoM), Pangasius Products (-17% MoM), Wellness (-31% MoM) and Miscellaneous (-11% MoM), partly offset by the increase in Value-added products (+8% MoM), Noodles & Rice papers (+50% MoM) and Shrimp chips (+38% MoM).

The decreased was coming from U.S. (-9% MoM), the Europe (-28% MoM), Vietnam (-19% MoM) and ROW (-6% MoM); partly offset by the increase in the China market (+5% MoM).



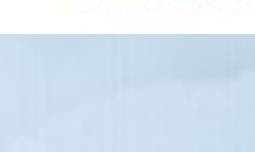
Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

FINANCIAL & OUTLOOKS: SEP 2025 REVENUE - YOY



Total revenue decreased 2% YoY due to the decrease in Pangasius Products (-19% YoY), and partly offset by the increase in and Wellness (+11% YoY), Noodles & Rice Papers (+10% YoY), By-product (+50% YoY), Shrimp chips (+67% YoY), Value-added products (+20% YoY); and Miscellaneous (+13% YoY).

The decreased was coming from the U.S. (-27% YoY); partly offset by the increase in Vietnam (+4% YoY), Europe (+25% YoY), the China market (+12% YoY) and ROW (+17% YoY)



Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

