JULY-2026
IR NEWS

10 August 2026

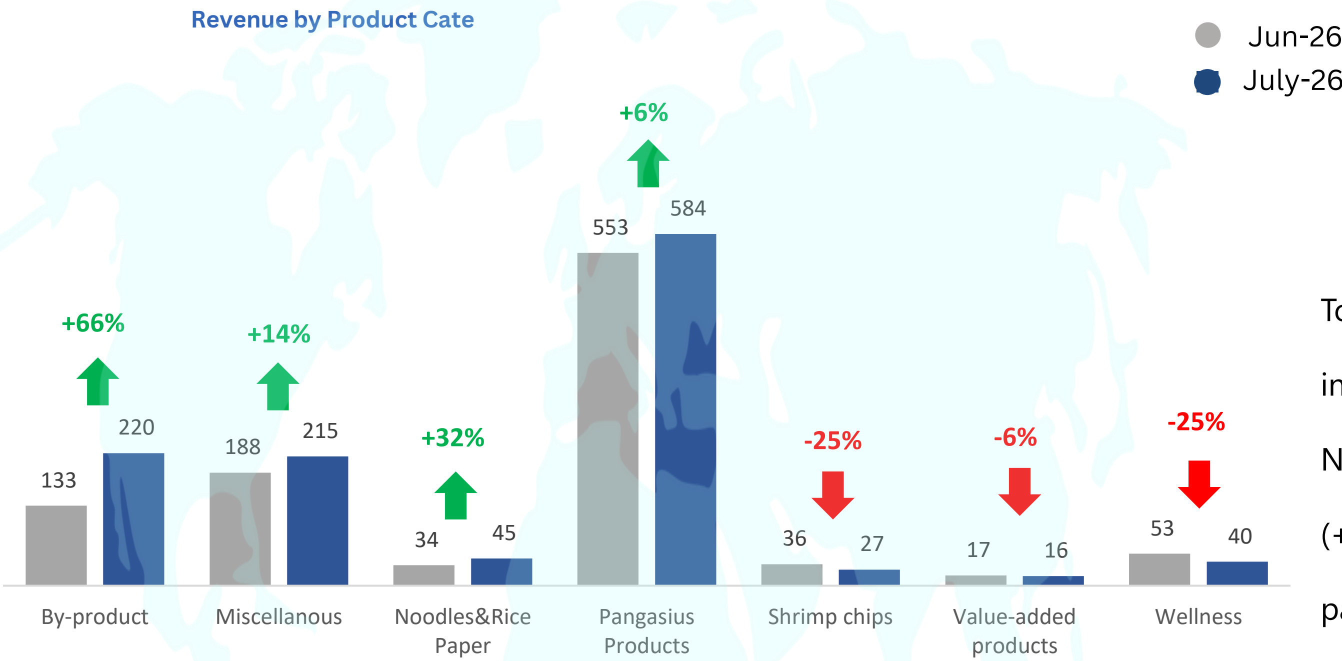
VINH HOAN

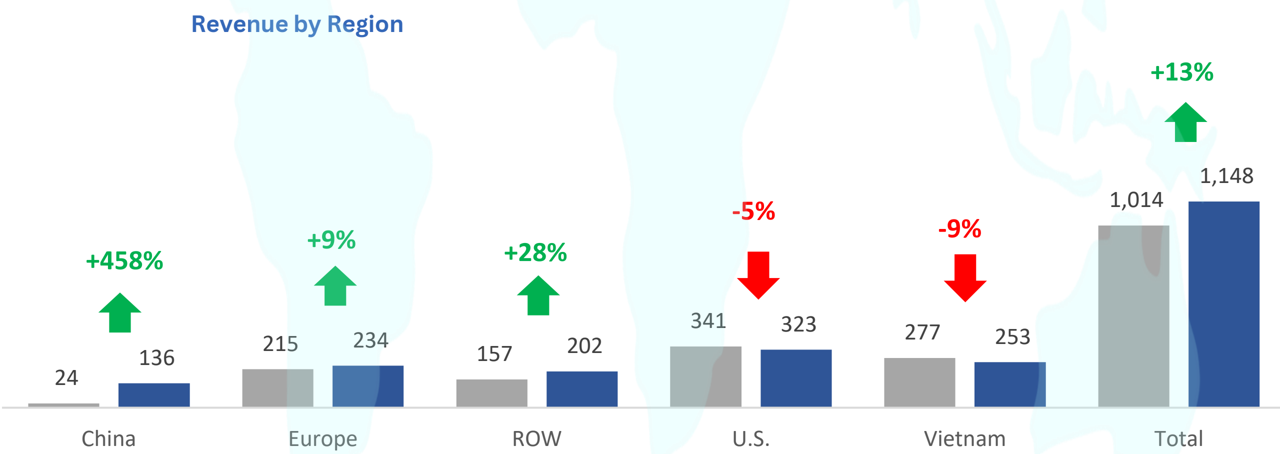
INVESTMENT RELATIONSHIP NEWS

INDUSTRIAL BLOCK: THE NEW BACKBONE OF GLOBAL PANGA PROCESSING

As global demand for value-added seafood products continues to grow, Pangasius Industrial Blocks remain a strategic raw material format for food manufacturers worldwide. Beyond optimizing transportation, storage, and processing costs, frozen block formats provide manufacturers with the flexibility to develop multiple finished products from a single, consistent raw material source. Backed by Vinh Hoan's ASC and BAP-certified vertically integrated supply chain, these products offer reliability, traceability, and supply consistency, helping customers efficiently meet evolving market demands in the value-added seafood segment.

FINANCIAL & OUTLOOKS: JULY 2026 REVENUE - MOM





Total revenue increased 13% MoM due to the increase in Pangasius Products (+6% MoM), Noodles & Rice papers (+32% MoM), By-product (+66% MoM) and Miscellaneous (+14% MoM); partly offset by the decrease in Wellness (-25% MoM), Shrimp chips (-25% MoM) and Value-added products (-6% MoM).

The increased was coming from ROW (+28% MoM), the China market (+458% MoM) and the Europe (+9% MoM); partly offset by the decrease in the U.S (-5% MoM) and Vietnam (-9% MoM).

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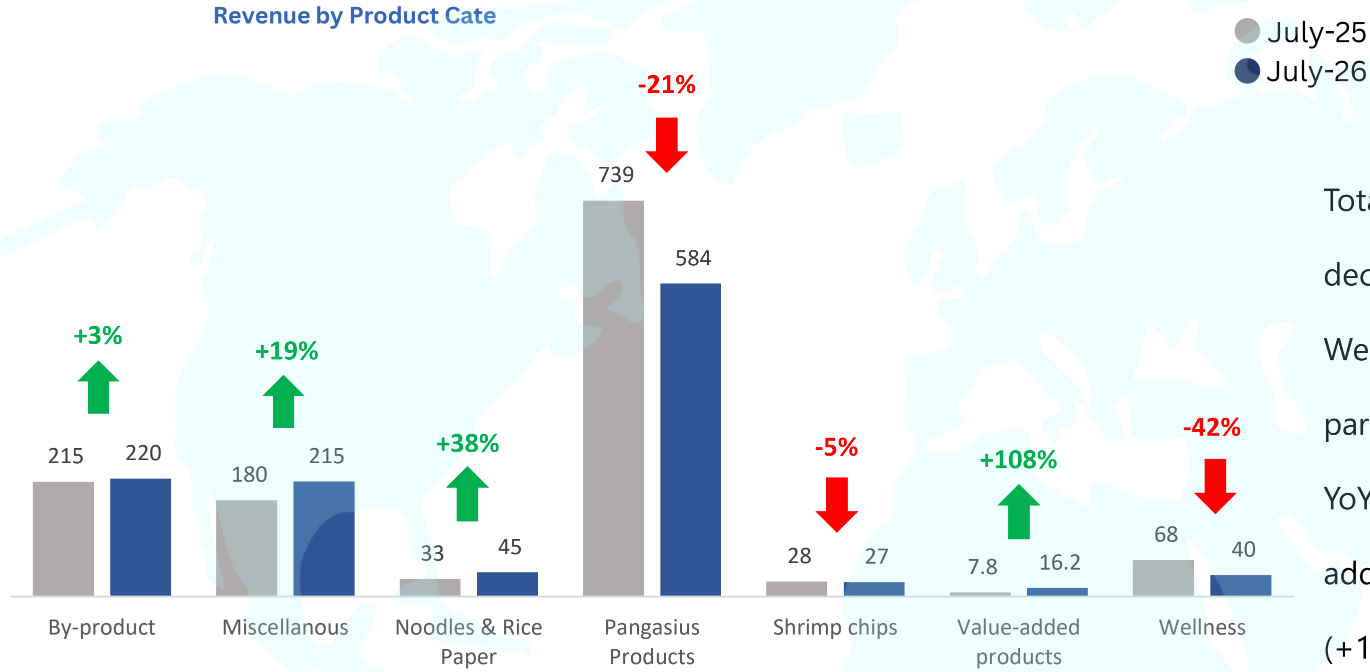
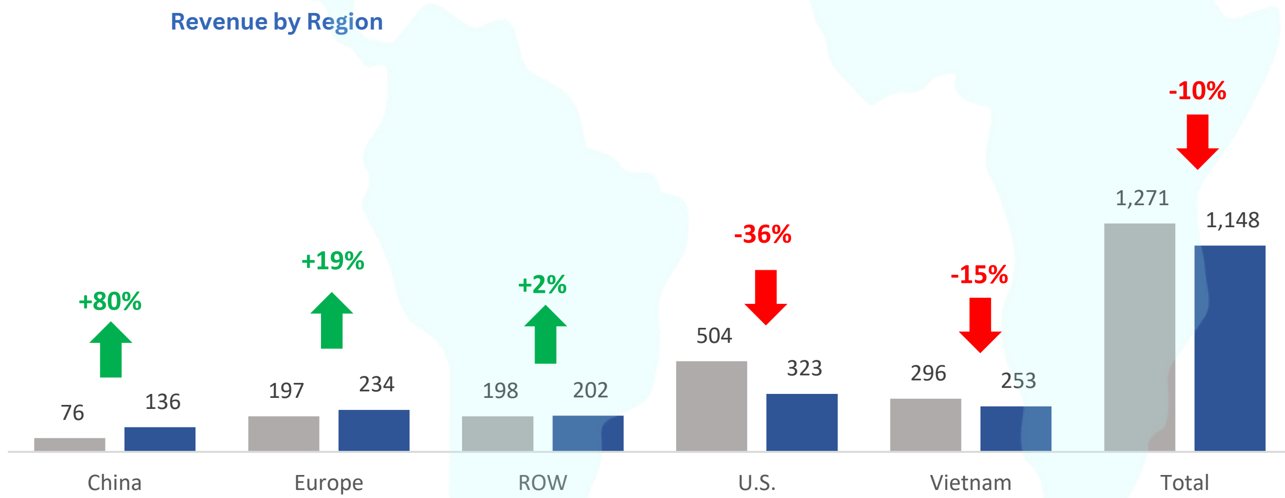
Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

FINANCIAL & OUTLOOKS: JULY 2026 REVENUE - YOY



Total revenue decreased 10% YoY due to the decrease in Pangasius Products (-21% YoY), Wellness (-42% YoY) and Shrimp chips (-5% YoY); partly offset by the increase in By-product (+3% YoY), Noodles & Rice Papers (+38% YoY), Value-added products (+108% YoY) and Miscellaneous (+19% YoY).



The decreased was coming from the U.S. (-36% YoY) and Vietnam (-15% YoY); partly offset by the increase in the Europe (+19% YoY), The China market (+80% YoY) and ROW (+2% YoY).

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Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

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