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IR NEWS



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VINH HOAN'S CURED PANGA CROQUETTE VICTORIOUS AT 2026 SEAFOOD EXCELLENCE ASIA AWARDS



Vietnamese pangasius firm Vinh Hoan won the top prize at the fourth annual Seafood Excellence Asia awards for its Cured Panga Croquette.

According to event organizer Diversified, the Seafood Excellence Asia awards recognize product leaders in the Asian seafood market, with nominees representing seafood products from around the world released over the past 18 months. Seafood Expo Asia announced nominees for the competition in August, and the award was handed out 2 September at the Sands Expo and Convention Center in Singapore.

According to Vinh Hoan, the Cured Panga Croquette includes Aquaculture Stewardship Council-certified salt-cured pangasius “using traditional methods,” which is then folded into a creamy mashed potato and wrapped in a “golden, crispy shell.” The product can be cooked from frozen in a deep fryer, oven, or air fryer.

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Source: Teddy Hans, “Vinh Hoan’s Cured Panga Croquette victorious at 2026 Seafood Excellence Asia awards,” *SeafoodSource*, September 2, 2026.

VINH HOAN EYES OPPORTUNITY IN EUROPE AS WHITEFISH SUPPLIES TIGHTEN



Vietnamese pangasius firm Vinh Hoan is eyeing opportunities to expand sales in Europe as tighter supplies and higher prices for other species of whitefish are making pangasius increasingly competitive, CEO Nguyen Ngo Vi Tam told SeafoodSource during the 2026 Vietfish International Fisheries Exhibition.

Tam said the company has seen growth in markets including Spain and the U.K., where Vinh Hoan already holds significant market share, while Germany could offer further growth through the remainder of the year.

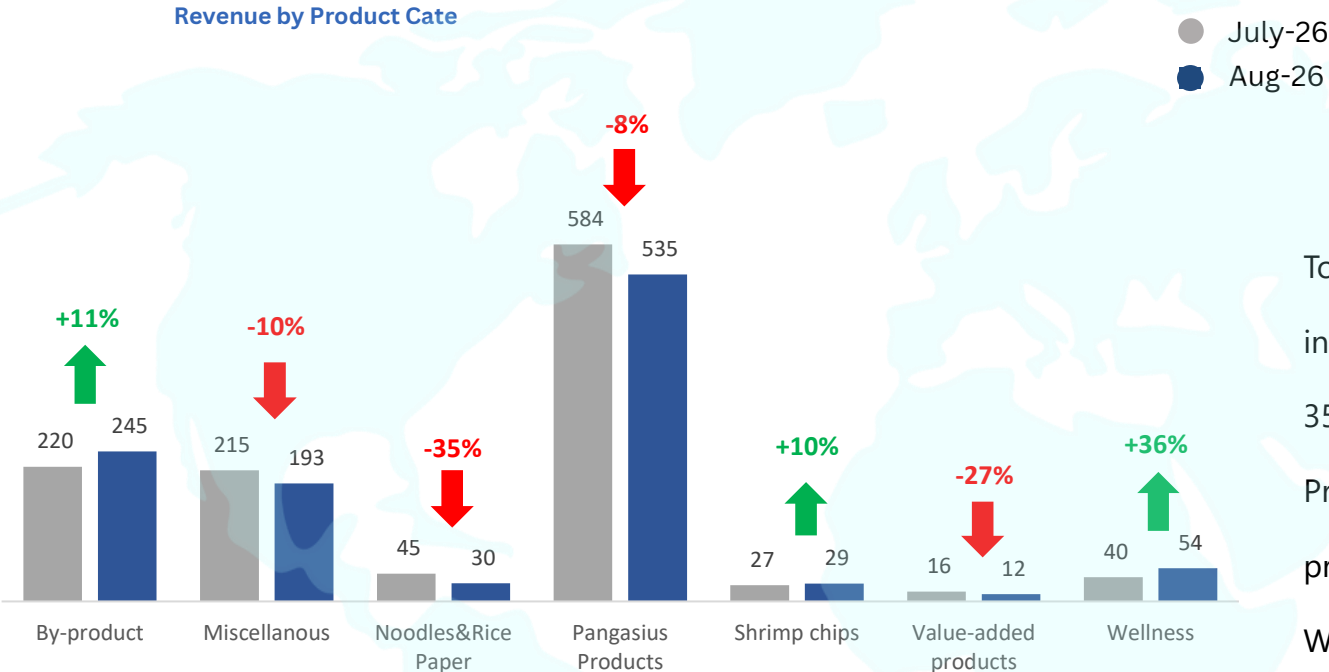
This comes as some wild-caught whitefish species consumed in Europe like cod have become scarcer and more expensive, creating opportunities for pangasius to gain additional market share, she said.

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Source: Toan Dao, "Vinh Hoan Eyes Opportunity in Europe as Whitefish Supplies Tighten," SeafoodSource, 01/09/2026.

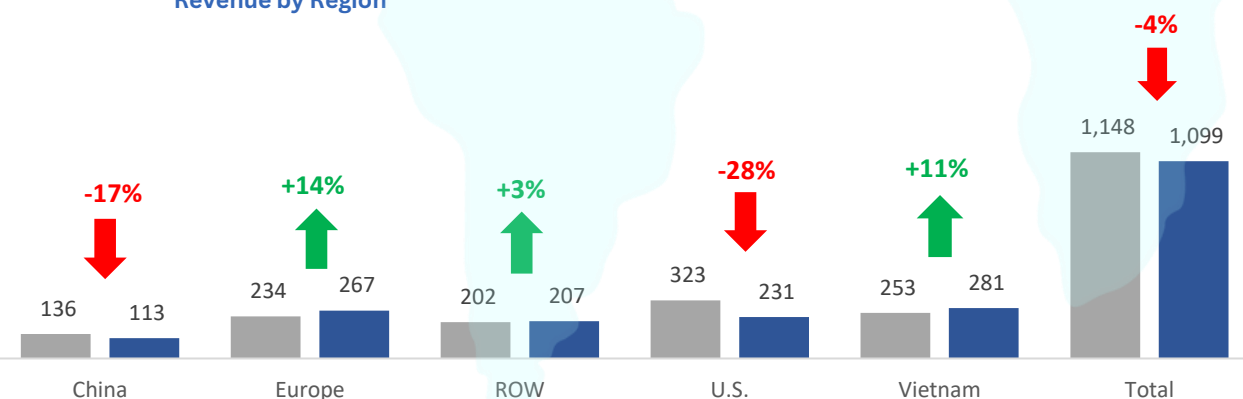
FINANCIAL & OUTLOOKS: AUGUST 2026 REVENUE - MOM

Revenue by Product Cate



Total revenue decreased 4% MoM due to decreases in Miscellaneous (-10%), Noodles & Rice Paper (-35%), Pangasius Products (-8%) and Value-added Products (-27%); partially offset by increases in By-products (+11%), Shrimp Chips (+10%), and Wellness (+36%).

Revenue by Region

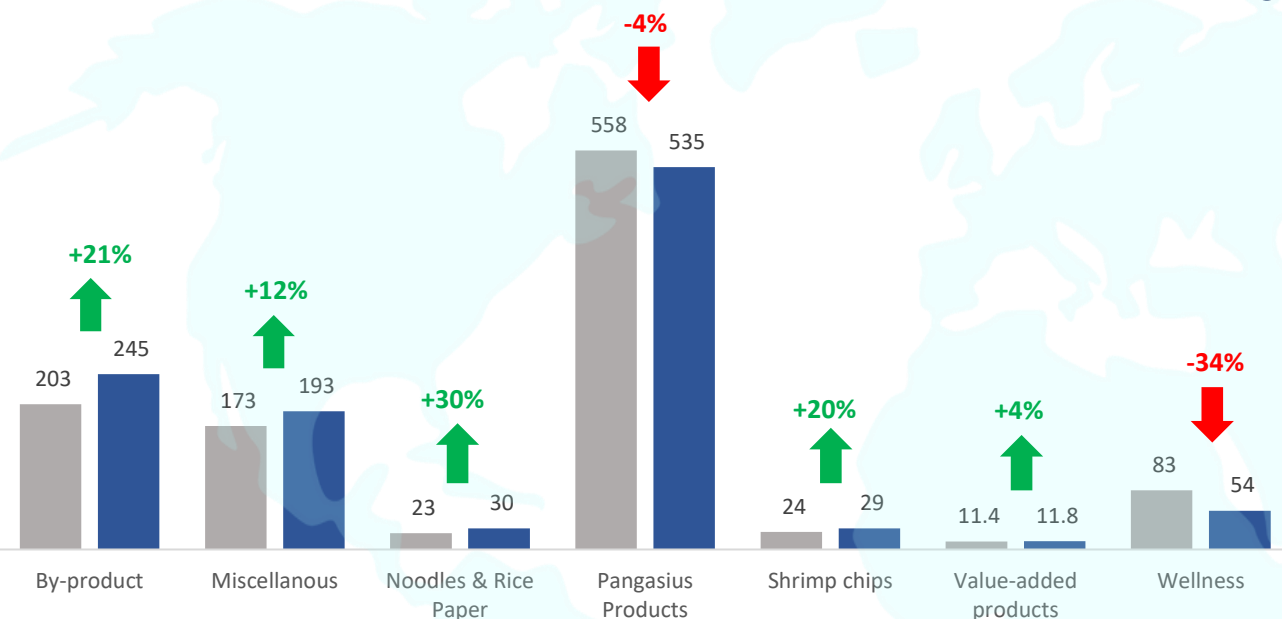


The decrease was driven by drops in China (-17% MoM) and the U.S. (-28% MoM); which were partly offset by increases in Europe (+14% MoM), ROW (+3% MoM) and Vietnam (+11% MoM).

FINANCIAL & OUTLOOKS: AUGUST 2026 REVENUE - YOY

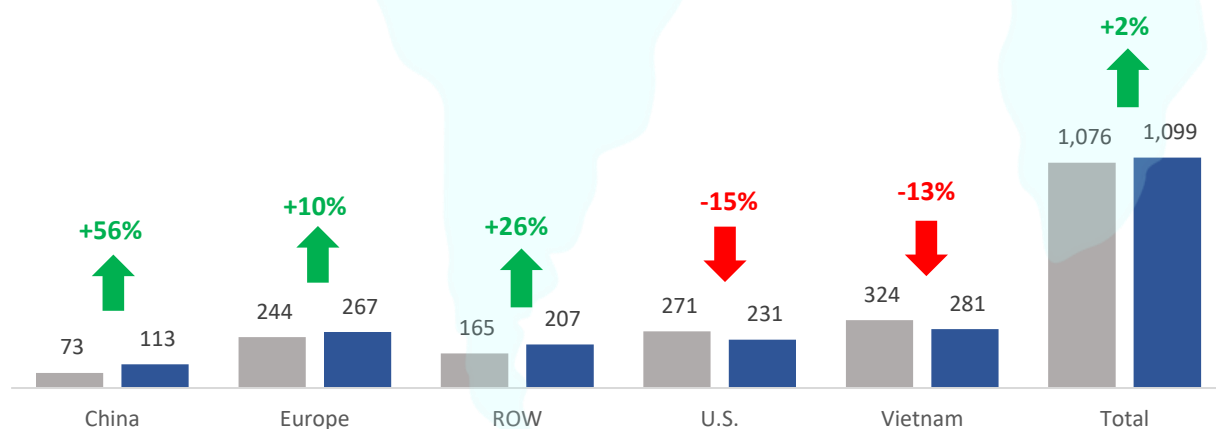
Revenue by Product Cate

● Aug-25
● Aug-26



Total revenue increased by 2% YoY, driven by growth in By-products (+21% YoY), Miscellaneous (+12% YoY), Noodles & Rice Papers (+30% YoY), Shrimp Chips (+20% YoY) and Value-added Products (+4% YoY); partly offset by declines in Pangasius Products (-4% YoY) and Wellness (-34% YoY).

Revenue by Region



Revenue growth was supported by the China market (+56% YoY), Europe (+10% YoY) and ROW (+26% YoY); partly offset by declines in the U.S. (-15% YoY) and Vietnam (-13% YoY).

